McKESSON

Practice Partner®

Electronic Health Record and Practice Management Solution for Improved Workflow and Enhanced Care Quality

A Better Way to Practice

The Practice Partner® system's award-winning, fully-integrated electronic health record (EHR) and practice management software helps you do more for your patients with less effort. At work at thousands of practices nationwide, the Practice Partner system from McKesson helps practices of all sizes and specialties improve their quality of care and their bottom-line productivity.

The Practice Partner system includes these powerful applications, which are available individually or together:

– Practice Partner® Patient Records

– Practice Partner® Medical Billing

– Practice Partner® Appointment Scheduler

Improving Productivity

Practice Partner software helps practices realize both increased revenue (through increased patient volume, improved coding and pay-for-performance reimbursement) and reduction in costs (through labor, material savings, improved work flow and chart access). Here are a few ways your practice can become more productive:

– Unique Bright Note Technology™ design automatically updates the entire chart from a single point of entry, including everything from problem list and vital signs, to allergies and medications

– Documentation tools adapt to the provider's preference, not the other way around, and offer a choice of data-entry methods: templates, speech recognition, transcription, digital pen, dictation and Web-based patient data entry

– Dashboards provide rapid access to schedules, task lists, messages, results, overdue orders and other relevant information

– Sophisticated coding advisor analyzes notes for Evaluation and Management codes for primary and specialty care using 1995 and 1997 Centers for Medicare and Medicaid Services (CMS) documentation guidelines to maximize coding based on documentation

– Automated electronic encounter form eliminates paper superbills so the billing clerk can review and post charges with a few keystrokes

Advancing the Quality of Care

Whether it is avoiding an adverse reaction to a medication or helping to prevent or detect a disease in its earliest stages, the Practice Partner system delivers the tools needed to help you improve the quality of care. These tools include patient-specific reminders; point-of-care, evidence-based content; disease-specific flow charts; and population-based reports.

– Extensive health maintenance templates, including age/sex, and user-configurable disease and medication protocols enhance patient care

– Sophisticated discrete data capture allows more flexible, detailed clinical reporting

Productivity and Quality

Hillside Avenue Family and Community Medicine
Pawtucket, Rhode Island

- **Six providers, certified patient-centered medical home**
- **Reduced Patient ER usage by more than 10%**
- **Improved the average blood glucose level by 5% among 450+ diabetics studied**
- **Screened more than half of patients for depression and 75% for smoking status**
- **Counseled more than 75% of smoking patients on how to quit**

- Extensive drug interaction, drug/allergy, drug/disease, drug/diagnosis checking, formularies, cost and dosage information facilitate medication management

- Integrated order entry manages and tracks the status of all orders

- Embedded evidence-based content provide critical information at the point of care

- Access to the Practice Partner Research Network (PPRNet), a pioneering practice-based quality improvement and research network, provides sophisticated quality reports

Unrivaled Expertise

Practice Partner has an established customer base of more than 25,000 users, an award-winning design, and decades of experience to help your practice.

- A trusted partner, McKesson provides two responsive support centers in the United States in different time zones to assist you regardless of where you are located

- McKesson constantly strives to deliver customers the latest in technology with advanced software tools, database platforms, Web technologies and hardware capabilities

- You will join an active community of users who share tips, tricks, ideas and experience; a 3,000-member online customer forum; online template and content sharing; and active customer advisory committees

Practice Partner Patient Records is organized in electronic file folders, similar to a paper chart, to make it easy to navigate and use

ONC-ATCB CERTIFIED
Supporting Meaningful Use
2011-2012
Complete EHR

Practice Partner v9.5
CC-1112-589589-1

Learn more at: mckesson.com

ONC-ATCB 2011/2012 Certification

Practice Partner® v9.5, a complete EHR, is 2011/2012 compliant and has been certified* by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria for Eligible Providers adopted by the Secretary of Health and Human Services.

Certifications and Awards

- **Certification Commission for Healthcare Information Technology (CCHIT)****
- **Surescripts®**
- **Dragon® Certified EHR**
- **Best EHR and Practice Management System — AC Group 2004-2009 (6th consecutive year)**
- **American Academy of Family Physicians (AAFP) Survey — High rankings in overall satisfaction, ease of use and functionality, quality of care (2008, 2009)**
- **Selected to participate in the American College of Physicians (ACP) EHR Partners Program (2008, 2009)**

*This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. Certification was granted December 6, 2010. Practice Partner v9.5 Unique Certification ID: CC-1112-589589-1. Quality Measures Certified: NQF 0421, NQF 0013, NQF 0028, NQF 0041, NQF 0024, NQF 0038, NQF 0059, NQF 0064, and NQF 0061.

** Practice Partner v9.4 is a CCHIT Certified product for Ambulatory EHR 2011.

Improving Productivity and Quality with Total Practice Partner

A Better Way to Practice

Advanzed Health Care
Arlington, Va.

- **Two physicians**
- **Increased average daily visits by 10%**
- **Increased annual revenue by $40,000 without additional staff**
- **Made measurable improvements in patient care:**
  - **Coronary heart disease patients on a lipid-lowering prescription increased from 58% to 95%**
  - **Diabetes patients undergoing the microalbumin/creatinine test to evaluate kidney function increased from 4% to 85%**

PRACTICE PARTNER PATIENT RECORDS

The Practice Partner Patient Records application provides a host of innovative tools to improve both office and clinical efficiency, while helping to improve quality of care.

Bright Note Technology™ Makes Patient Documentation More Efficient

The system's unique Bright Note Technology™ design means that physicians can enter data into the note (e.g., problems, medications, vitals, health maintenance and lab results) and automatically update the complete chart without jumping from screen to screen.

Delivers Tools to Help You Manage Your Day

- View information in one place from the provider dashboard — from messages to new results to the provider's schedule
- Electronic prescribing (via Surescripts®) speeds workflow and improves patient safety
- Quickly see all overdue orders and track each order by patient, status and expected time for a result to return. Incoming results automatically update order status
- Review bins enable quick review of notes, documents and lab results

Delivers Tools to Help Improve Quality

- Built-in, evidence-based content and reminders embedded in progress notes
- Electronic prescription writing with drug interaction, drug/allergy, drug/disease, drug/diagnosis checking, and drug dose advice
- Health maintenance protocols based on age, sex, disease, medications or other conditions specific to the patient. Includes hundreds of disease and medication protocols
- Reminders appear when you schedule a visit, open the chart and at the point of care in the progress note

PRACTICE PARTNER MEDICAL BILLING

Practice Partner Medical Billing is a comprehensive practice management tool that improves the financial health of physician practices with an extensive set of features designed to efficiently manage today's complex business requirements.

Reduces the Complexity and Simplifies the Billing Process

- Open multiple patient ledgers simultaneously
- Decrease data entry with electronic remittance and electronic encounter forms
- Automate payment posting with electronic remittance and automatically calculate adjustments and patient payment portion
- Create groups of up to thirty procedures commonly performed together and use a single code to automatically post charges

Improves Cash Flow and Collections

- Reduce claim rejections with a real-time coding wizard that checks claims as they are posted for compliance with insurance rules
- Submit electronic claims and payments and track progress of each insurance claim online through the Practice Partner Clearinghouse, powered by RelayHealth®
- Store images of EOBs and link to payments
- Use the sophisticated collection module to manage to-dos and automate patient and insurance follow-up
- Easily track cases, co-pays and insurance authorizations
- Alert schedulers about billing issues, including collections status and other reminders
- Drill down to patient accounts directly from the interactive accounts receivable screen with just one click
- Produce a wide variety of reports including: accounts receivable aging, insurance payment comparables, RVUs by procedure/provider, insurance receivables, analysis of procedure and diagnosis codes posted, and cash receipts

Improves Workflow and Efficiency

- View items and tasks that require your attention in the operator dashboard, including messages, electronic encounter forms, to-do notes and status of delinquent accounts
- Quickly search and find guarantor and patient information — by name, ID, social security number, insurance and alternative IDs, telephone numbers, and more
- Configure posting screens, modify payment screens to match columns on EOBs
- Easily track ledger posting work for a particular time period or user-defined "batch"
- Print work summary for reconciliation purpose
- Create multiple fee schedules by provider and insurance carrier

PRACTICE PARTNER APPOINTMENT SCHEDULER

The Practice Partner Appointment Scheduler application provides a flexible solution for today's scheduling needs.

Intelligent Design Accommodates All Types of Scheduling Requirements

- Visually search for slots using daily, two-day, weekly, monthly providers in and provider group views
- Automatically find appointments using criteria such as next available, date range, time of day, day of week, appointment length, appointment type, resources, rooms, and provider preferences
- Easily schedule a patient's appointments with multiple providers, following a team protocol if desired. Schedule repeating appointments from a single screen

Flexible Appointment Setting

- Gain ultimate flexibility with customizable on-screen columns, slots of any length, support for wave scheduling, double booking (with rules), customized daily calendars, customizable statuses
- Schedule group appointments
- Use on-call scheduling
- Support resource, provider and room scheduling or combinations
- View waitlists, including automatic Web waitlist requests

Manage Your Practice More Efficiently

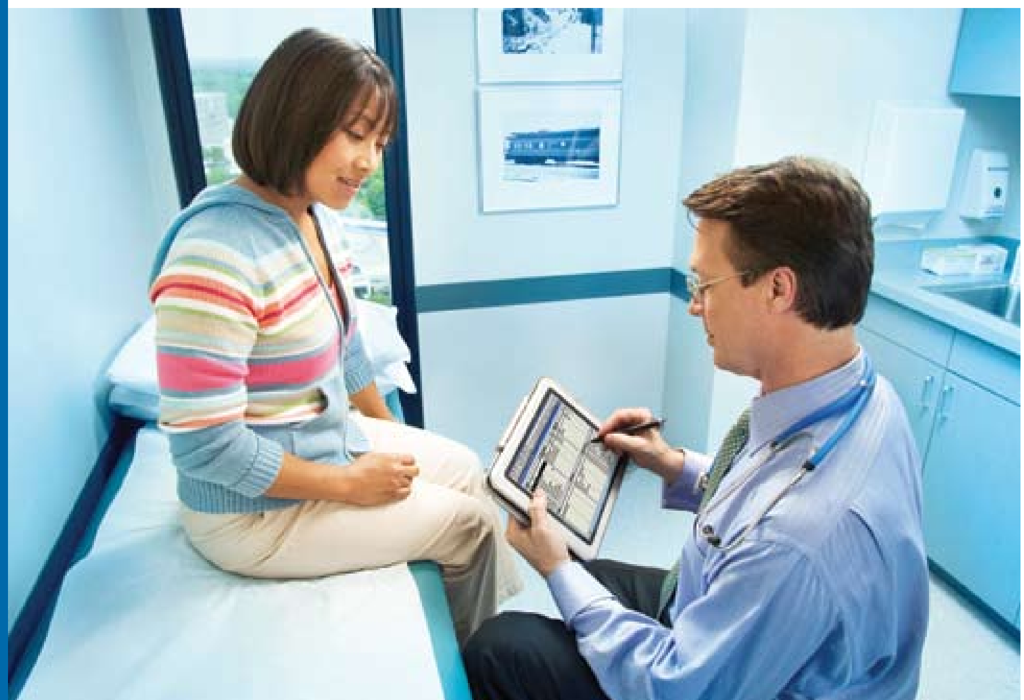
- Gain multi-user access — many users can share the same schedule screen at once (warns about double booking)
- Track patient location and time waiting (with configurable alerts)
- Easily post co-pays during check-in
- Produce comprehensive management reports including productivity analysis, no-show and canceled appointments, missing progress notes, and patient reminders and follow-up
- Automatically create progress notes documenting missed or canceled appointments when used with the Practice Partner Patient Records application

McKesson's Connect Solutions

Connects Clinics and Centers

Urology San Antonio, Texas

- **25 providers, six clinics, one surgery center and a central billing office**
- **$144,000 annual savings in labor costs**
- **$360,000 annual revenue increase from coding efficiencies**
- **Increase in daily visits**



PRACTICE PARTNER CONNECT™

Connecting the Practice

Practice Partner pulls your practice together with system- and feature-level integration that maximizes efficiency, minimizes errors and optimizes return on investment. The Practice Partner system features:

- A single database for records, billing and scheduling that creates seamless information sharing
- An electronic encounter form generated by the note or orders that speeds billing and prevents lost charges
- A scheduling screen that shows at a glance integrated alerts (patient and guarantor), overall financials, co-pays, real-time eligibility, and overdue health maintenance as appointments are made
- Integrated messaging that improves interoffice communication and collaboration, while extending to patients and external physicians and providers
- A billing application that greatly decreases data entry through electronic remittance and electronic encounter forms
- A scheduling application that automatically creates no-show progress notes, tracks visit counts for cases, and posts co-pays during check-in

Connecting the Community

Today's practices need to be connected to the wider community. Practice Partner Connect™ enables physician practices to exchange data with other practices, patients, hospitals, pharmacies, payors and much more. This connection facilitates health information exchange, a requirement for meeting "meaningful use" and receiving incentive payments under the American Recovery and Reinvestment Act (ARRA).

Send orders and receive results, all electronically. Exchange clinical data with the hospital. Send prescriptions electronically and receive refill requests electronically. Exchange clinical data with colleagues outside your practice and ease the referral process. Get real-time insurance eligibility information, including formularies.

McKesson has deployed thousands of interfaces to all types of information systems. We offer support for well-established standards such as HL7, CCR, CCD, NCPDP SCRIPT, and others.

Connecting with Your Patients

Practice Partner Connect also streamlines communication between providers and patients allowing them to securely communicate via e-mail from the Practice Partner EHR. All communication is automatically recorded in the patient's chart and the provider is alerted within the Practice Partner application when they have received an incoming message. Patients also can connect online to self-register, check-in, request appointments, see future appointments, lab results and current medications, request medication refills or even provide the HPI for a visit.

The Practice Partner system also offers patients an electronic method to begin completing their medical history prior to the encounter. Accessed either from a waiting room computer or over the Web from the patient's home, patients respond to multiple-choice questions that are automatically passed to Practice Partner.

Physicians can then quickly review the information and save time on both visit documentation and the visit itself.

FIND OUT MORE TODAY

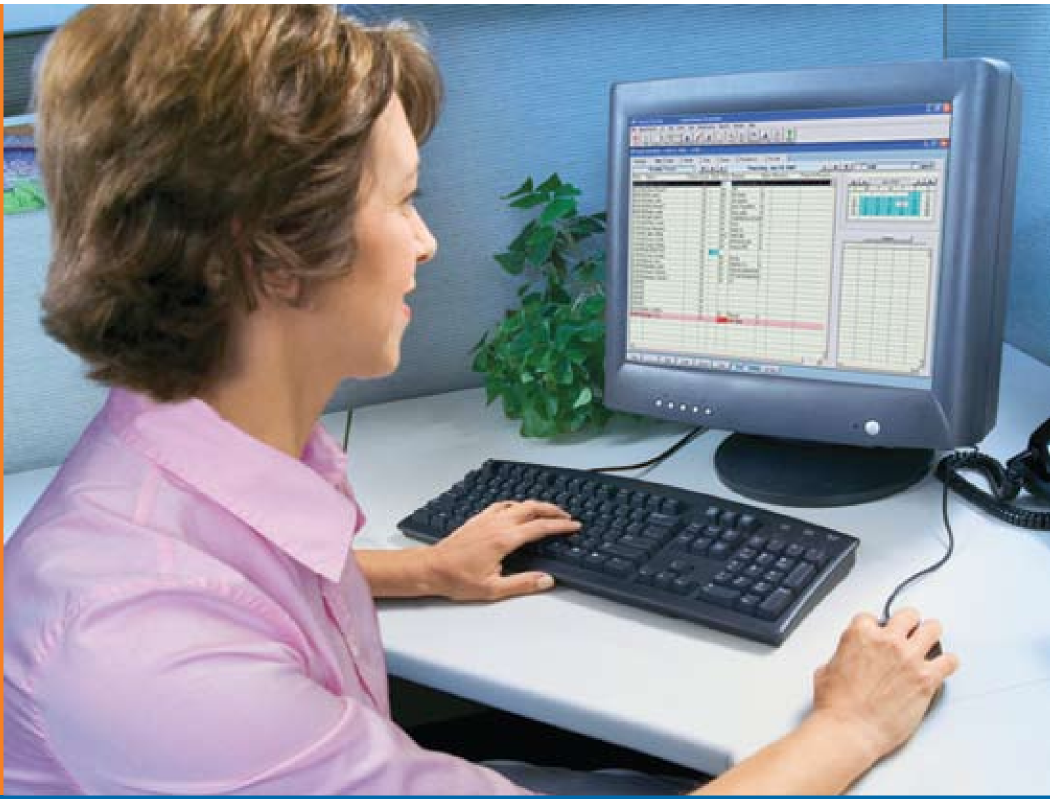
If you are ready to learn more about how McKesson can give your practice the power to improve productivity and quality of care, contact McKesson at **1.800.770.7674** or visit us online at **www.mckesson.com/practicepartner**.

Practice Partner Research Network

For the more than 850 providers participating in the Practice Partner Research Network (PPRNet), the data in Practice Partner Patient Records has become a critical tool in identifying quality of care improvements. Formed in partnership with the Medical University of South Carolina, PPRNet is a practice-based quality improvement and research network that offers quarterly, practice-specific reports that measure clinical performance against parameters in the areas of diabetes, cardiovascular disease, cancer screening, immunizations, infectious disease, mental health, substance abuse, obesity and inappropriate Rx prescribing.

ABOUT McKESSON CORPORATION

McKesson Corporation, currently ranked 14th on the FORTUNE 500, is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. McKesson has been in continuous operation for more than 175 years, making it the longest-operating company in healthcare today. Over the course of its history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare and payers; hospital and retail pharmacy automation; and services for manufacturers and payers designed to improve outcomes for patients. For more information, visit www.mckesson.com.



McKesson Provider Technologies

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