

# Progressive Upgrades Program



## Key Benefits

- Control your investment through flexible choices
- Access the newest features as soon as they are released
- Extend the life of your investment
- Maximize benefits with minimal expense
- Ensure your equipment is fully supported by current technology

## McKesson Connect-Rx Upgrades keep you in control

Better business health is driven by optimized technology solutions. When you invest in McKesson Automation, you are empowered to stay current with fast-changing technology without having to frequently buy new equipment. McKesson regularly offers progressive upgrades to advance the functionality of your medication distribution equipment, so that you have the flexibility to choose if and when you will enhance the value of your equipment.

### Quick Facts

- A dedicated McKesson Upgrade Specialist coordinates the planning and implementation of each upgrade at your hospital.
- Software-only upgrades are administered remotely from the McKesson Automation corporate office, with an average go-live completed in one business day.
- Upgrades can be completed within one business day when there is a limited amount of hardware to replace.
- Hardware intensive upgrades won't disrupt normal operations. Downtime is minimized by running a temporary (second) Connect-Rx software platform in parallel while the upgrade is being performed.
- McKesson Automation offers new versions of Connect-Rx every 12 to 18 months and has implemented over 3,000 upgrades.

### Advantages of Upgrades

#### Choose How You Progress

You have control of your investment—whether taking advantage of an upgrade or choosing to purchase new equipment when the time is right.

#### Continually Improve

Enhancements in product functionality help you to improve employee workflow and processes, optimize inventory, reduce medication errors and ultimately contribute to increased patient safety.

#### Extend Useful Life

Upgrades provide the potential to keep your equipment current and aligned with the growing challenges that you and your employees face.

#### Minimize Money Spent

McKesson's progressive upgrade model provides the flexibility to incrementally improve your McKesson equipment so that you aren't forced to buy new equipment as often.

#### Stay Current with the Latest Technology

Upgrades ensure that your medication distribution equipment is fully supported, and in many cases maintains alignment with hospital I.T. standards.

### Training to meet your specific needs

McKesson ensures you have the knowledge necessary to maximize product performance by offering access to instructor-led online courses, tutorials and references before and after the upgrade.

- Prepare your team for your upgrade
- Understand new features and functionality
- Learn how to efficiently manage inventory and reporting
- Learn strategies for training your staff
- Optimize your McKesson Automation products

#### Online classes

- Instructor-led classes offer personal touch
- Engage in interactive discussions
- Schedule training when it is convenient for your schedule and learn while at your hospital, office or home
- Take control of your training by deciding which topics you want to cover

#### Free Tutorials

- Learn at your own pace so that you can complete as time permits
- Interactive format allows you to gain experience

#### Free References

- User Guides
- Training Guides
- Quick Reference guides
- Outlines and skill checklists for training your staff

### Learn How Upgrades Benefit You

The specific features that will benefit your hospital will depend on the McKesson Automation equipment you have implemented and the version of Connect-Rx your hospital is currently using.

Please contact your McKesson Automation Account Executive to learn the specific benefits that await your hospital within the newest version of Connect-Rx.

**MCKESSON**

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