

McKesson Practice Complete™



Helping Hospitals and Physicians Earn More
Unified clinical and revenue cycle management solution



Strengthen the Financial Health of Your Physician Practices

We Fund Your Technology Needs

With decreasing or limited capital budgets for most hospitals and medical practices, McKesson Practice Complete™ can offset the costs of an electronic medical record (EMR) and practice management system — unlike most software vendors.

We help you fund the use of a certified EMR and practice management system with results-driven billing and financial management services. In most cases we are able to improve revenues from 6% to 10% with some practices achieving 25% increased revenues or greater.

In addition, our technology is flexible and, depending on the size of the practice and needs, we offer client server and web-based solutions.

Eases the Strain on Your Business Office

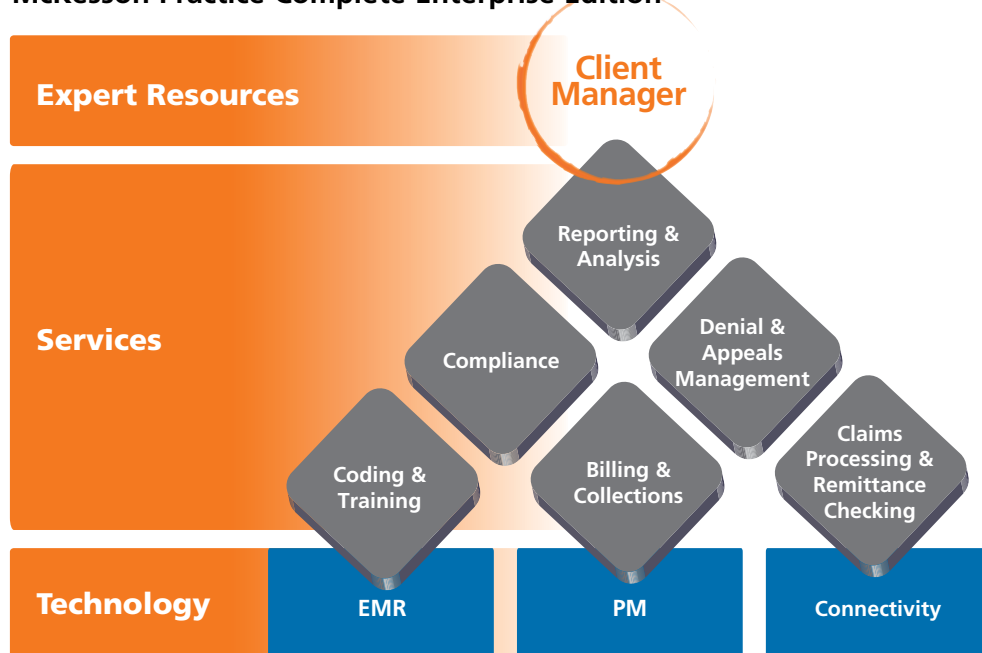
Managing both the hospital and physician billing complexities can strain most any business office. Your hospital's business office is focused on billing for the facility. With McKesson Practice Complete, we can help you bill for the professional component by providing the right technology and resources to increase cash flow.

Now you have a solution that can give you some relief. We work with thousands of physicians nationwide delivering comprehensive business services including claim submission, electronic eligibility verification, claim follow-up, payment posting, denial management, monitor remittances and more.

Integrated Software, Results-Oriented Services

- One unified solution, one predictable monthly fee
- Accelerate physician cash flow
- Minimize strain on your billing office
- Reduce regulatory risks
- Increase visibility into practice financials with actionable reporting
- Funds technology with results-driven back-office services

McKesson Practice Complete Enterprise Edition



McKesson Practice Complete combines technology, services and expertise in one solution to help fund technology and accelerate cash flow throughout your physician practices.

Process on Multiple Platforms

Able to integrate with multiple hospital information platforms. This integration allows hospitals to retain current IT investment while breaking down technology silos.

Safe & Secure Interconnectivity

Authorized users can login to the McKesson Practice Complete EMR and practice management system from anywhere via a secure web browser.

**Connects
Data
Securely
Across
Platforms**

Instant Access to Clinical Information

Once logged in, physicians and other identified users can access patient records and review medications, patient history, recent orders, and test results. Lab results are integrated with major laboratory information systems for instant access to accurate information.

Flexible web-based system makes it easier to work with multiple health information systems. McKesson Practice Complete pulls data into its unified platform for improved workflow efficiencies and greater consistency of care.

Improves Cash Flow for Professional Fees

Our trained operators scrub procedures and diagnoses against Correct Coding Initiatives (CCI) edits, hundreds of payor-specific edits as well as Local Medical Review Policy (LMRP) for a batch of visits or charges. Using the experience that comes from processing more than 40 million claims annually, we have a built-in intelligence database working for you to perform custom edits from situation-specific claim data requirements to insurance identification number formatting protocols.

Even after all the edits are complete, we work for prompt resolution for services that may get rejected or questioned based on the code selections. Payor claims get a daily check up to make sure they are paid. The result is up to 97% of claims are accepted the first time by payors.

Helps Reduce Risks

Due to Federal audits and other regulations, practices are increasingly at risk for penalties and fines. For your protection, our compliance program exceeds the Office of Inspector General (OIG) guidelines. Extensive

root-cause analysis is conducted on errors and improvements are made. As a result, historically less than 1% of our internal medical coding audit results have required adjustment due to an external auditors' requirements.

Gain Actionable Data with Better Reporting

At any point in time, you can quickly view an automated, web-enabled practice dashboard that includes accounts receivables, staff productivity, profitability and financial performance. You can also drill down, as needed, on specific details from charge lag data to relative value units by physician. Now you will be only a point-and-click away from vital operational statistics about the financial health of your practices.

More Incentive Dollars

McKesson Practice Complete includes a web-based CCHIT Certified®* medical record. "Web-based" means we can use push technology to quickly address certification requirements and help your physicians create and report on meaningful, sustained care standards and improvements within their practice.



High Marks from Our Customers

Our customers have consistently given us high marks for technical support, field service, sales process, account management and training. As a result we have received seven consecutive NorthFace ScoreBoardSM Awards for excellence in customer service.

* McKesson Practice Complete EMR is a CCHIT Certified® product for Ambulatory EHR 2007. CCHIT® is a registered mark of the Certification Commission for Health Information Technology.



About McKesson

McKesson Corporation, currently ranked 14th on the FORTUNE 500, is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. Over the course of its 177-year history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare and payors; hospital and retail pharmacy automation; and services for manufacturers and payors designed to improve outcomes for patients. For more information, visit <http://www.mckesson.com>.



The Resources You Need

Backed by 4,300 revenue management professionals including more than 450 certified coders, you have the support you need so you don't have to worry about staff vacations or sick time. With more than 35 years of experience, we have the resources to deliver comprehensive business services including claim submission, claim follow-up, payment posting, denial management and more.

Learn More About McKesson Practice Complete

While you take care of your physicians, we help save time and resources chasing down provider payments or dealing with insurance plans. As you look at automating your practice, McKesson Practice Complete offers you an affordable way to combine technology with a level of experience and resources that few other companies can match.

Call **1-800-877-0132** to request a consultation.

McKesson Provider Technologies

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Visit www.mckesson.com/practicecomplete