

McKesson Performance Analytics™



**The power to promote information transparency.
The power to drive shared accountability.
The power to achieve sustainable performance improvement.**

You have the power to expand your organization's analytic capabilities and strategically plan for the future.

McKesson Performance Analytics™

The Power to Perform

McKesson Performance Analytics helps you achieve transparency of clinical and financial outcomes and empowers stakeholders to make timely, strategic and operational decisions using immediately actionable, highly reliable information.

“McKesson Performance Analytics is powerful because it’s geared to healthcare. And the people who we work with at McKesson understand the business. They work with us as customers to really show us how to take data and provide leadership with accurate, meaningful and timely information.”

Ylone Xavier
Vice President,
Performance Management
St. Barnabas Health Care System

An Evolution in Healthcare Performance Management

Healthcare organizations are challenged with rising demands for safer, more effective care, declining revenue, and heightened scrutiny of reimbursement accuracy. To survive and prosper, they must use innovative performance management approaches. Executives, managers and other stakeholders must be able to access a single, complete picture of healthcare performance that combines financial and clinical outcomes.

The McKesson Performance Analytics™ Solution gives you the tools and techniques to understand your organization’s data and turn knowledge into action. As the industry’s most comprehensive performance management system, the solution enables users across the enterprise to effectively manage operations, measure the proficiency of people and programs, and make strategic plans.

Comprehensive Healthcare Intelligence

McKesson Performance Analytics leverages existing clinical and financial data assets, regardless of source system or vendor, to remove the silos that inhibit strategic decision making. By centralizing analytic capabilities, the solution provides consistency of reporting across the enterprise. Data generated by new and more advanced clinical solutions is easily incorporated into our solution to expand analytic capabilities as your organization grows.

Effective Financial Decision Support

McKesson Performance Analytics gives you the tools and insight to

achieve peak operational efficiency by creating and maintaining consistent processes for costing, contract management, budgeting and profitability reporting.

Actionable Insight into Clinical Performance

McKesson Performance Analytics empowers every stakeholder to manage key processes that affect the health of your patients and your organization while opening avenues for sustainable improvement. The solution’s unique data transformation logic enables you to measure the adoption of clinical technology and its impact on process improvement and patient outcomes so you can translate those results into best practice.

One Solution for the Entire Enterprise

McKesson Performance Analytics creates an all-encompassing analytics environment that:

- Enables IT administrators to automate and manage the production, distribution and quality of content
- Empowers business managers to work effectively with complex healthcare data and create analyses that are credible, actionable and comprehensive
- Provides executives the tools to access the right information at the right time and in a format that facilitates natural thinking and decision making

Real Opportunity Identification

McKesson Performance Analytics empowers your organization to identify genuine opportunities for

Performance Measurement

- **Integrate** clinical, financial and operational data for enterprise sharing
- **Track** internal operational processes to identify trends and variability

Benchmarking

- **Identify** performance improvement **opportunities** through internal and external competition
- Identify **process** factors that drive opportunity

Process Design

- Empower fact-based decision making with **actionable** data
- Translate findings into workflow **best practices**

Performance Management

- **Manage** process change to realize returns
- Solidify strategic direction and **shared accountability**

change. Our team of clinical, business and technical advisors brings clarity to the most complex issues in healthcare to help your organization achieve real results in high-impact areas:

- **Medication Safety** — combines medication administration, lab and patient encounter data into a rules-based analysis that identifies unreported adverse drug events, measures adoption and effective use of bar-code scanning, and monitors outcomes and cost of patient care. Patent-pending surveillance tools help clinicians streamline case review and effect measurable improvement.
- **Practitioner Evaluation** — unlocks the thousands of data points created during care documentation that can then be used to drive process improvement and cost savings.
- **Patient Care Quality and Safety** — correlates the impact of clinical process and organizational structure on patient outcomes and cost. Using a metrics-driven approach, leaders can pinpoint clinical processes, care alerts and workflow reminders needed to prevent harm to patients, maximize reimbursement and reduce cost.
- **Throughput and Capacity** — uses time-stamped workflow data and business logic to help organizations

identify and correct inefficiencies in clinical processes. Readily available scorecards ensure that your organization can respond at any time to The Joint Commission leadership standards for effective patient flow. Procedure-based benchmarks provide comparative outcomes on key performance indicators (KPIs), helping you monitor, assess and improve performance.

- **Financial Accountability** — leverages McKesson's unique ability to accurately measure and predict costs and reimbursement in every care setting, model the effect of changes in volume and revenues, and correlate the impact on clinical processes and patient care outcomes. Such accountability enables you to take a proactive approach to ever-changing regulatory reimbursement mandates. No other solution on the market provides this capability.

Find Out More Today

If your organization is ready for the power of an enterprise business intelligence solution, it's time to find out more about McKesson's offerings. Contact your McKesson client executive or visit www.mckesson.com.

Benefits

- **Helps drive organizational performance with relevant data**
- **Defines a single version of truth that empowers every stakeholder in the organization to make fact-based, strategic decisions**
- **Measures clinical performance using data created as a byproduct of patient care**

ABOUT McKESSON CORPORATION

McKesson Corporation, currently ranked 15th on the FORTUNE 500, is a healthcare services and healthcare information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. McKesson is the longest-operating company in healthcare today, marking its 175th anniversary in 2008. Over the course of its history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare and payors; hospital and retail pharmacy automation; and services for manufacturers and payors designed to improve outcomes for patients. For more information on McKesson, visit www.mckesson.com.



McKesson Provider Technologies

5995 Windward Parkway
Alpharetta, GA 30005

www.mckesson.com