

Medical-Surgical Supplies for the Home Care Industry



McKesson for Home Care

Providing solutions for the full spectrum of the home care industry, from small local businesses to national companies.





Comprehensive Supply Solutions for the Home Care Industry

With our comprehensive line of products and services, McKesson has long been recognized as a leading national distributor of medical-surgical supplies and durable medical equipment for the home care industry. Customers not only benefit from the breadth of our product offerings, but can also leverage the depth of our experience and expertise to help improve overall business performance.

McKesson Medical-Surgical consults with home care companies to design strategies and tools to help reduce supply costs, streamline workflow and expand patient care services.

Products

- Choose from over 150,000 medical-surgical supplies and equipment with brands your patients use.

Technology

- Simplify your business and let our technology help drive your success.
- We offer online ordering, rules/formulary management, clinician trunk bin replenishment and McKesson DirectSM.

Dedicated, Experienced Account Managers and Customer Service

- Prompt response to questions
- Solutions to challenges
- Consistent appointments and face time with your Account Manager
- Consulting services in areas such as cost containment, formulary management and software solutions

The McKesson Advantage

Companies like yours have long enjoyed the benefits of McKesson's medical supply ordering experience. Here are some of the reasons to choose us:

- Advanced technology solutions
- 150,000 products to choose from
- Flexible delivery with the choice of Patient Home Delivery
- A personal touch with dedicated Account Managers and Customer Service



As an industry leader, McKesson Medical-Surgical is committed to advancing the home care industry. McKesson is a supporting member of the American Association of Home Care (AAHC) and the National Association of Home Care (NAHC), as well as many state-level associations.

To learn more about the products, technology and services McKesson has to offer, contact your McKesson Account Manager or call 888.822.8111.

McKesson DirectSM: Connectivity Defined

Automate and simplify your business processes, transmit patient/clinician information or orders electronically and receive financial transactions directly into your billing system using McKesson Direct, an electronic interface between your clinical software and our Internet-based ordering system, Supply Management Online (SMO).

Automated Data Exchange

- Update patient or employee data in your system and our system at the same time.

Save Time

- Configure your interface to McKesson in minutes, saving time and programming costs.



Flexible Delivery Solutions

With 13 distribution centers strategically located across the country to provide optimal service to home care customers, McKesson offers fast, reliable delivery options – including same-day shipping for more than 15,000 items.

Patient Home Delivery

- Patient-specific orders are shipped directly to residential addresses with personalized packing slips.

Bulk Delivery

- Product is delivered in case quantities to home care companies' central locations.

Patient-Specific Bulk Ship

- Bulk shipments of multiple, individually packaged patient orders are shipped direct to home care customers.



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Empowering Healthcare

“Empowering Healthcare” defines everything we do at McKesson Medical-Surgical. In addition to meeting all your product needs, we are committed to providing service, technology and expertise to help improve your performance in the ever-changing home care industry. In short, we help manage the business of healthcare, so you can manage the healthcare of patients.