

McKesson 340B Solution Suite

Captures Savings and Helps Maximize 340B Drug Pricing Program Participation



Expand Your Capacity to Care for Patients in Need at Lower Costs

The federal 340B Drug Pricing Program helps the nation's safety net providers manage the cost of serving vulnerable and low-income patients. It is also a valuable opportunity for hospitals, community health centers, and clinics to improve financial and clinical outcomes.

- Lower outpatient pharmacy drug spend
- Increase the number of patients served
- Expand programs and formularies

Streamline Your 340B Processes

Taking full advantage of the many benefits offered by the 340B Drug Pricing Program can be challenging due to the regulatory and audit requirements that complicate participation rather than facilitate it. And navigating the complexities of administering the 340B program has the potential to increase your operational costs — adding FTEs, creating redundant inventories, and producing unnecessary processes and costs.

McKesson understands these challenges. Our solution suite can help maximize savings through 340B purchases, support 340B program compliance, and capture labor savings by simplifying and streamlining the 340B inventory management process. By reducing labor and nonlabor costs, pharmacies can reach higher levels of financial and clinical performance while serving more patients.

Maximize Your Return from the 340B Program

With more than 400 customers enrolled in the 340B program — from university health systems to community hospitals and clinics — McKesson has the experience and the portfolio to help hospitals maximize their 340B return. The McKesson 340B Solution Suite includes access to:

- **Discounted pharmaceuticals through both the 340B and Prime Vendor Programs** with high service levels, industry-leading pricing accuracy, and reliable and timely delivery
- **A dedicated implementation and management team** providing recommendations to your staff to assist with smooth start-up operations
- **A suite of 340B programs and services** to help maximize savings, simplify and streamline your inventory processes, and support compliance efforts

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Operational Excellence

- Industry-leading processes and technologies helping to ensure consistently high service levels and reliable and timely delivery
- Customer-focused pricing policies supporting industry-leading contract price integrity

Dedicated Implementation and Management Team

- Assists with customer education and serves as an additional information source
- Strives for seamless implementation and prompt issue resolution
- Has strong relationships with the Office of Pharmacy Affairs (OPA), the Prime Vendor Programs, suppliers, and industry coalitions

Programs and Services to Streamline and Help Maximize Pharmacy Operations

- **McKesson 340B ManagerSM** — A software solution designed to manage, track, and report on the 340B replenishment process
- **Easy340BTM** *Powered by RelayHealth* — An outpatient prescription tracking solution that is transaction based specific to the 340B covered entity and it's patients with the use of the covered entity-based outpatient or retail-contracted pharmacy
- **MedSourceSM** — A bulk replenishment program for vulnerable and low-income patients
- **Pharmacy Asset Management** — An award-winning inventory optimization and purchasing management program
- **Automated and IT solutions from Parata and McKesson Pharmacy Systems** — A variety of automation and information technology solutions designed to increase pharmacy efficiency and enhance patient safety
- **AccessHealth[®]** — An expert service for third-party contracting, payment consolidation, online business solutions, and customer service



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For more information about the McKesson 340B Solution Suite, contact your McKesson representative, call 800.571.2889, or e-mail healthsystems@mckesson.com.