Specialty Product Access Guide

Please note:

We make an effort to update advertised products on a regular basis. Products listed in this guide are subject to change without notice. If you have any questions or concerns regarding those listed herein, please call an account specialist at 877.625.2566 or email mpborders@mckesson.com
Access to products is often the first concern when it comes to treatment barriers.

We can help.

McKesson is no stranger to the confusion created by product restrictions. At MPB, we leverage vendor relationships to maximize product access for all our customers. To date, MPB distributes over 20 products with some degree of exclusivity (indicated on next page). In addition, the vast majority of our specialty products are restricted in some capacity by our manufacturing partners.

MPB’s dedicated operations team works non-stop to address the concerns of our most valued customers. Using an efficient 4-step account vetting process, we provide resolution for most product access inquiries in **less than 1 hour**.

Here’s how we do it:

**Step 1:**
Exclusive in-depth reference tools allow for quick response on eligibility and access

**Step 2:**
If initial trade indication says no, our operations team begins investigation on customer’s behalf

**Step 3:**
Unique identifiers such as DEA#, NPI (and even street maps) provide base layer of info for creating a case for the account

**Step 4:**
After thorough research, MPB presents case to vendor on customer’s behalf and will notify customer on verdict

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**Limited Distribution Products:**

(As of June)

- **219** Limited distribution products
- **20** Total exclusives offered through MPB
- **22%** Average annual increase in specialty items since 2018
- **101** Total manufacturer relationships

*Exclusivity indicated on next page

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*Average resolution time: **48 minutes**

In cases where manufacturer input is needed, resolution time rarely takes more than 1 day.
**Limited Distribution Product List**
(As of June 2020)

This reference guide identifies any products that may require additional steps to gain access for purchasing through McKesson. Many of these items accessibility are determined simply by class of trade designation, whereas other items require additional information to get manufacturer approval for purchasing.

To expedite inquiries, call 877.625.2566 or email our team at mpborders@mckesson.com with the items of interest and provide your current McKesson account#, DEA#, NPI as well as preferred primary contact method and info. You may also fill out an inquiry form online.

### Product Name | Manufacturer
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ACTEMRA IV | Genentech
ACTEMRA PFS | Genentech
ADASUVE | Teva
ADCETRIS | Seattle Gen
ARFINITOR | Novartis
ALECENSA | Genentech
ALIQOPA | Bayer
ALUNBRIG | Ariad
AMBRISENTAN | Teva
ANDEXXA (200 MG) | Portola
ALUBAGIO | Genzyme
AUSTEDO | Teva
AVASTIN | Genentech
BAVENCIO | EMD Serono
BELEODAQ | Spectrum
BENLYSTA | GSK
BEOVU | Novartis
BERINERT | CSL
BESPONSA | Pfizer
BETHKIS | Chiesi
BLINCYTO | Amgen
BOSULIF | Pfizer
BRAFTOVI | Pfizer
BRUKINSA | Beigene
CABLIVI | Genzyme
CABOMETYX | Exelixis
CALQUENCE | AstraZeneca
CAYSTON | Gilead
COAGADEX | BPL
COMETRIQ | Exelixis
COPIKTRA | Verastem
COTELIC | Genentech
CYRAMZA | Eli Lilly
DARZALEX | Janssen
DAURISMO | Pfizer
DEFITELIO | Jazz
DEXENZA | Ocular
DEXYCU | Eyepoint
DOPELET | Dova
DYSPORT | Ipsen
ELELYSO | Pfizer
ELZNORIS | Stemline
EMPLICITI | BMS
ENDARI | Emmaus
ENHERTU | Daichi Sankyo
ENTYvio | Takeda
ENVARSUS XR | Veloxis
ERIVEDGE | Genentech
ERLEADA | Janssen
ERWINAZE | Jazz
ESBRIET | Genentech
EVENITY | Amgen
EXJADE | Novartis
EYLEA | Regeneron
FARYDAK | Secura Bio
FASENRA | AstraZeneca
FIRAZYR | Shire
FOLOTYN | Spectrum
GAMIFANT | Sobi
GAZYVA | Genentech
GIAPREZA | La Jolla
GILOTRIF | Boehringer
GIVLAARI | Alnylam
GOCOVRI | Adamas
H.P. ACTHAR GEL | Mallinckrodt
HALAVEN | Eisai
HEMLIBRA | Genentech
HERCEPTIN | Genentech
HYQVIA | Shire
IBRANCE | Pfizer
ICLUSIG | Ariad
ILUMYA | Sun Pharma
ILUVIEN | Alimera
IMBRUVICA | Pharmacyclics
IMFINZI | AstraZeneca
IMLYGIC | Amgen
INLYTA | Pfizer
IRESSA | AstraZeneca
ISTODAX | Celgene
IXEMPRA | R-Pharm
JETREA | Thrombo
JYNARQUE | Otsuka
KADCYLA | Genentech
KALBITOR | Shire
KALYDECO | Vertex
KANUMA | Alexion
KEPIVANCE | Sobi
KEYTRUDA | Merck
KINERET | Sobi
KITABIS | Pari
KOSELUGO | AstraZeneca
KYPROLIS | Amgen

- **Exclusive to McKesson / Split by COT**  
- **Exclusive to Acute Only / Select SP's go Direct**  
- **100% Exclusive / MPB Only**
LENVIMA  Eisai
LEUKINE  Sanofi
LIBTAYO  Regeneron
LONSURF  Taiho Oncology
LORBRENA  Pfizer
LUCENTIS  Genentech
LUMIZYME  Genzyme
LUMOXITI  AstraZeneca
LYNPARZA  AstraZeneca
MACRILEN  Novo Nordisk
MAKENA  AMAG
MARGIBO  Taron
MAVENCLAD  EMD Serono
MAYZENT  Novartis
MEKINIST  Novartis
MEKTCI  Pfizer
MYLOTARG  Pfizer
NERLYNX  Puma
NEULASTA  Amgen
NEXAVAR  Bayer
NORTHERA  Lundbeck
NPLATE  Amgen
NUBEQA  Bayer
NUCALA  GSK
NULOJIX  BMS
NUPLAZID  Acadia
NUTROPIN  Genentech
NUZYRA (6 ct TAB)  Paratek
NUZYRA (SDV)  Paratek
NUZYRA (TAB)  Paratek
OCREVUS  Genentech
ODOMZO  Sun Pharma
OFEV  Boehringer
OMIDRIA  Omeros
ONIVYDE  Ipsen
ONPATTO  Alnylam
OPDIVO  BMS
ORKAMBI  Vertex
OTIPRI  Otonomy
PADCEV  Seattle Genetics
PANZYGA  Octapharma
PERJETA  Genentech
PHERGO  Novartis
PIQRAY  Novartis
POLivy  Genentech
POTELIGEO  Kyowa
PRAXBIND  Boehringer
PROMACTA  Novartis
PURIxAN  RDT
QINLOCK  Deciphera
RADICAVA  MT PHARMA
RAPiWAB  CSL
RECABRIO  Merck
RETEMO  Eli Lilly
RITUXAN  Genentech
ROZLYTREK  Genentech
RUBRACA  Clovis
SARCISIA  Genzyme
SINUVA  Intersect ENT
SOLIRIS  Alexion
SOMATULINE  Ipsen
SOMAVERT  Pfizer
SOTALOL IV  Althera
STEELAR  Janssen
STIVARGA  Bayer
SUTOL  Heron
SUTENT  Pfizer
SYLVANT  Eisai
SYMDEKO  Vertex
SYNAGIS  Sobi
SYNRIBO  Teva
TARECTA  Novartis
TAFINLAR  Novartis
TAGRISSO  AstraZeneca
TALZENNA  Pfizer
TARGETTIN  Valeant
TASIGNA  Novartis
TAVALLISSE  Regeneron
TEZVARIK  Epizyme
TECENTRIQ  Genentech
TEPEZZA  Horizon
THYROGEN  Genzyme
TIBSOVO  Agios
TRIKAFTA  Vertex
TRIPTODUR  Arbor
TRODELVY  Immunomedics
TUKYSA  Seattle Genetics
TURALIO  Daiichi Sankyo
TYKERB  Novartis
ULTOMIRIS  Alexion
VARITHENA  BTG
VARUBI  Teseva
VENCLEXTA  AbbVie
VIDAZA  Celgene
VIGABATRIN  Teva
VIGADORONE  Upsher Smith
VITRAKVI  Bayer
VIVITROL  Akermes
VIZIMPRO  Pfizer
VONVENDI  Shire
VORAXAZE  BTG
VOTRIENT  Novartis
VYEPTI  Lundbeck
VYNDAmax  Pfizer
VYNDAQEL  Pfizer
VYXEOS  Jazz
XALKORI  Pfizer
XENLETA  Nabiriva
XERAVI  Tetraphase
XERMELO  Lexicon
XOLAIR  Genentech
XOSPATA  AstraLabs
XPOVIO  Karyopharm
XTANDI  AstraLabs
YERVOY  BMS
YONDELIS  Janssen
YONSA  Sun Pharma
YUTIQ  EyePoint
ZALTRAP  Sanofi
ZELARI  GSK
ZELBORAF  Genentech
ZEMDRI  Achagen
ZEPZELCA  Jazz
ZERBAXA  Merck
ZILRETTA  Flexion
ZINPLAVA  Merck
ZYDELIG  Gilead
ZYKADIA  Novartis
We work closely with manufacturers to determine appropriate allocation levels. Transparency is key when it comes to any adjustments to this based on factors such as market availability, patient changes or distributor relationships. Your partnership is important to us and we believe constant communication is paramount to maintaining its health, especially when it comes to a delicate dance between contracts, patient prioritization, leakage, therapy changes, etc.

“What are my next steps?”

To make a formal inquiry on any of the products you see in this guide, we ask that you email our team at mpborders@mckesson.com or fill out a product access request form online. Let us know what you’re looking for and provide account information so we can expedite any future requests.

For any emergency patient needs, we urge you to call us immediately at 877.625.2566.

“I’m eligible for the product I’m interested in but how can I be sure it will be available when the need arises?”

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Product Access Journey:

Here’s a simple roadmap of how our team navigates the intricacies of product allocations:

- **Clear communication**
  - When changes to allocation, therapy, distributor, etc. occur

- **Leakage Prevention**
  - Every order is reviewed by a business leader

- **Patient Prioritization**
  - Your immediate patient needs come first

- **Contract Protection**
  - Every customer agreement is valuable to us

- **Holistic customer outlooks**
  - Entire systems, legal entities, ship-to locations, etc.