

Hosted Storage Service for Radiology, Cardiology, Document Management and Enterprise Image Repository

Use hosted services to help reduce hardware and footprint costs

Most people in your organization aren't really thinking about what happens when a disaster hits your facility. If your systems go down, you may not be able to function. The most critical feature of any archive is that it keeps a long-term copy of your data safe. Too often a simple backup copy stored on-site is a liability once disaster hits.

Whether it's a storage device malfunction or a natural disaster, geographic separation is a key consideration to guarantee that your data is protected. And when considering do-it-yourself disaster recovery models, only hardware

acquisition costs are included without the recommended infrastructure maintenance costs to achieve a true disaster recovery solution.

McKesson's hosted storage service for radiology, cardiology, document management and enterprise image repository, powered by Iron Mountain®, is a fully hosted service providing disaster recovery with secure image archiving in a single solution. Iron Mountain supplies automatic, continuous, medical image backup with data replication across two remote data bunkers.

Benefits

The hosted storage service helps organizations:

- Ensure data safety
- Maintain software upgrades without further investment
- Reduce on-premise hardware footprint and costs
- Improve workflow with easy image retrieval



Features

- Flexible financial model for a low-cost solution
- Automatic, continuous, medical image backup with data replication across two remote Iron Mountain data bunkers
- Redundant copies of data, geographically dispersed and protected from localized natural disasters
- Secure transmission and storage of images utilizing the latest VPN and firewall technologies

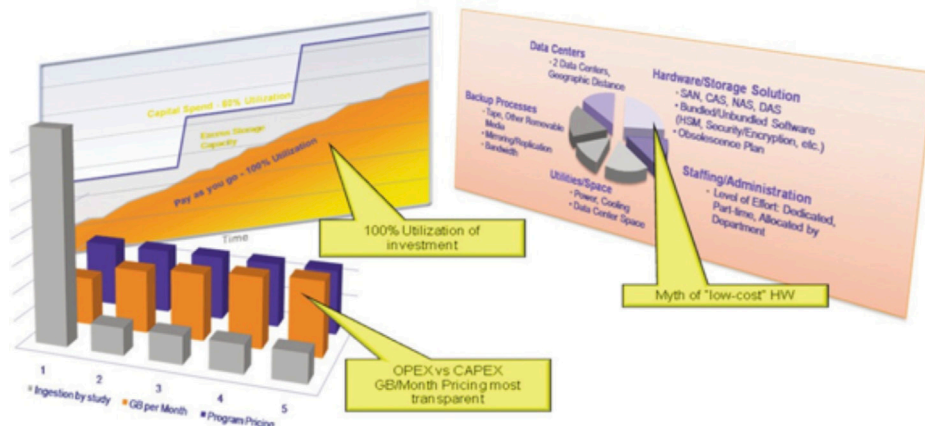


figure 1

The hosted service requires no upfront capital purchase; you pay a predictable monthly fee that becomes part of your operating budget.

Using this managed service, your organization can protect and preserve vital patient data and redeploy resources previously spent on inefficient, manual archive solutions.

Whether your concern is lack of available storage devices, obsolete hardware, migration of data to new media, off-site storage requirements, space limitations, or limited IT resources for storage, McKesson has a solution to address these concerns and more.

Flexible financial model

Our hosted service requires no upfront capital purchase, instead becoming part of your monthly operating budget. Pricing is based on a gigabyte per month charge that results in 100% utilization of storage. Paying for only the storage you use offers an inclusive and predictable payment model.

A pay-as-you-go model allows you to defer storage costs until actual time of use and helps provide a low-cost and zero-waste storage solution.

In addition, with virtually unlimited storage capacity, this service extends your storage infrastructure without incurring capital costs: during times when immediate access to additional capacity is temporary (short-term spikes), out of the ordinary (long-term structural changes such as acquisitions) or unexpected (rapidly expanding digital image archives).

Reduced hardware and footprint costs

IT departments continually consider competing requirements and processes to support easily accessible long-term storage of images, while maintaining a copy of the same images off-site for disaster recovery purposes.



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Unfortunately, the financial realities often make it difficult to address both. McKesson's hosted storage services for radiology, cardiology, document management and enterprise image repository offers both a disaster recovery and archiving solution with one investment, helping to streamline processes and reduce costs. Medical images for radiology and cardiology studies are all stored in an industry standard file format. This service forms a key component of what is an enterprise archive solution.

Long-term archiving

With long-term archiving, you can retrieve studies from McKesson Patient Folder™ or other PACS as you would normally. It is transparent to you whether the data is stored on- or off-site.

Hosted storage helps remove the costs (e.g., buying cycles) and labor (e.g., migration of studies) associated with moving to the latest storage technologies. By managing the migration of data to new storage, the facility's images are always stored on up-to-date technology with no additional work or cost.

The service identifies itself to McKesson Radiology™, McKesson Enterprise Image Repository™, McKesson Cardiology™ McKesson Patient Folder or other PACS as a remote storage archive. An on-site appliance, or gateway, integrates with the PACS or CVIS and transmits the images over a secure VPN to Iron Mountain's remote data center, supporting the regulatory requirements for storage, transmission and protection of patient information. Clinicians can retrieve archived images as part of their normal workflow with no need to interact with another system.

Contact us

For more information about McKesson's hosted storage service for radiology, cardiology, document management and enterprise image repository, contact your sales representative or visit www.mckesson.com/imagingservices.

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