

Onmark GPO

Trusted Expertise, Unmatched Oncology Drug Savings

Are you getting the most from your GPO?

We're entering a new era of care delivery, and with it comes the challenge of managing the costs of exciting new therapies for a growing patient demand. While any GPO can offer you discounts, the Onmark® GPO has the proven expertise and track record you can trust to help your practice maximize the full savings available on your drug purchases.

The Onmark GPO Model

Onmark's primary focus is getting our members the best pricing possible on their drug purchases. While our members also have access to great McKesson tools and services such as inventory management and medically integrated dispensing services, **we believe a GPO should be focused on getting you the best price possible on your drug purchases and have the results to prove it.**

With the Onmark approach, our members have access to:



Unique opt-in program offering unrivaled GPO savings in select drug classes



A proven team of experts helping you achieve additional, performance-based savings



Savings on more than 130 top oncology therapies and growing, including IVIG, oral chemotherapy, and more



Tools to track your performance

Always looking for more

The Onmark GPO stays ahead of new trends in Oncology and is constantly working with biopharmaceutical manufacturers to deliver new contracts or expand savings on existing contracts. Our approach often allows us to offer GPO pricing **at the time of product launch**, as well as additional, performance-based savings opportunities for top Oncology products.



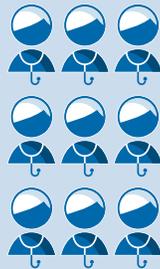
What's Our Secret?

Providing the best contract portfolio means working closely with our Oncology members to understand their needs and provide beneficial drug savings.

Contact us at msh@mckesson.com to learn more about our membership benefits.

Unmatched drug savings for oncology practices and oncologists

We continue to invest in and support our Oncology members:



We represent more than

3,000

independent community oncologists

Our Perform Plus program delivered

\$51M

in savings to participating members, on top of the savings offered to all oncology GPOs.

Only Onmark members can access these savings.



We delivered more than

\$700M

in savings and performance-based rebates to our members in 2017

In 2017 alone, we added 30 new drugs to the Onmark portfolio, and negotiated improved savings on 26 existing Onmark contracts.



So whether you're already familiar with your Onmark portfolio or interested in learning more, reach out to your McKesson representative and see what the Onmark GPO is doing for you.

McKesson

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