

Alternate Site Pharmacies

Case Study



PATH Pro™ Post-Acute Therapeutics Formulary Management Program

Geriatric formulary program improves operational efficiency

Situation

GrandView Health Services, a long-term care (LTC) pharmacy leader in Indiana, was spending a significant amount of time and resources maintaining its formulary. On a routine basis, its Pharmacy and Therapeutics (P&T) committee, composed of clinical pharmacists and billing staff, researched and compiled recent drug information in order to keep its formulary up to date.

Customer Profile

- Headquartered in Brownsburg, Indiana
- 3 LTC pharmacies
- 83 lifespan communities, skilled nursing and licensed residential facilities served

Results Achieved

- Saved an estimated \$15,000 a year
- Reduced manual work by approximately 4 hours a month
- Developed stronger relationships with SNF customers

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Solution

To help streamline this cumbersome process, GrandView turned to PATH Pro™, McKesson's Post-Acute Therapeutics Formulary Management Program. PATH Pro provided GrandView with a list of the most commonly dispensed generic drugs for geriatric patients. With this evidence-based formulary management program, GrandView's staff was able to redirect their time to other key initiatives. Plus, PATH Pro helped GrandView's skilled nursing facility (SNF) customers comply with nursing home (F-tag) regulations and avoid dispensing drugs that were excluded from coverage by payers, including Medicare Prescription Drug Plans.

Results

To date, PATH Pro has saved GrandView thousands of dollars and valuable staff time. It has also improved the quality of patient outcomes. In addition, PATH Pro has helped GrandView develop more strategic partnerships with its senior living clients. And as an independent operator, GrandView can now compete on a more level playing field with the large providers.

“McKesson's PATH Pro allows independent LTC pharmacies to compete. PATH Pro is the difference between getting and keeping business or losing business.”

MARK PRIFOGLÉ,
CEO and Group President,
GrandView Health Services

Discover how PATH Pro can add value to your pharmacy. Contact your McKesson representative today.

McKesson Alternate Site PharmacySM

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