

## McKesson Pharmacy Systems Point of Sale Solution

*Manage sales transactions with ease.*

Enhanced  
customer  
satisfaction



- ✓ **Increase efficiency**
- ✓ **Improve profitability**
- ✓ **Reduce the number of abandoned prescriptions**

ANSWERED BY

**McKesson**

since 1833



0034 7123 1245

### **A quick, simple, and accurate checkout experience is key to customer satisfaction.**

McKesson's Point of Sale Solution (POS) gives you the flexibility to customize your retail front-end offerings to match consumer demand at each site, run site-specific promotions, offer discounts, and collect data to analyze the effectiveness of promotional events.

The centralized system integrates with your pharmacy management system and allows you to manage sales transactions, inventory, pricing and promotions in a single store or across multiple sites. Implementing a POS helps you offer personal discounts, manage promotions, accept FSA and HSA program flex cards, and – depending on your system – provide house charge account billing, payment or balance inquiry.

## Increased Efficiency

No matter which pharmacy system you use, our POS is the ideal system to enhance front-end productivity while connecting back-end pharmacy processes to maximize profitability. Fully integrated with EnterpriseRx, Pharmserv, or PharmacyRx, the feature-rich functionality of POS provides far-reaching benefits to positively impact your pharmacy and business success.

## Better Business Performance

- More than 400 pre-built management reports provide insights that help you effectively track:
  - Daily sales reports by pharmacy, department, or item class
  - Profit margin including cost of goods sold and periodic inventory turn updates
  - Daily and monthly cashier activity logs
- Determine peak business hours and identify top selling inventory with hourly sales reports

## Improved Profitability

- Minimize carrying costs and reduce out-of-stock situations with built-in perpetual inventory tracking
- Streamline private charge management and cash collection for front-end sales with integrated Accounts Receivable
- Merchant Processing functionality provides built-in credit and debit card processing, next day cash collection, and a single monthly statement summarizing your processing activities

## Enhanced Customer Satisfaction

- Accept FSA and HRA payments from patients through our IIAS compliant technology
- Reduce checkout times with internet-based high-speed credit card processing and bar-code scanning
- Provide incentives to regular customers with targeted marketing and loyalty programs

- *Seamless gateway connectivity to leading U.S. processors*
- *Integrated EMV chip compliance technology*
- *NFC payment processing capability (i.e., Apple Pay, Google Wallet, Samsung Pay)*
- *Remote software update and support for quick deployment of new payment technologies*
- *Digital receipt management with Signature Capture*
- *PCI compliance validated by the most current PA-DSS security standards*
- *P2P certified stationary pads*
- *Mobile devices*



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\*Integration of select services may not be available with certain pharmacy management systems. Please consult your MPS sales representative for details.

**McKESSON**

McKesson Pharmacy Systems  
[www.mckesson.com/mps](http://www.mckesson.com/mps)  
866.682.8942