



Matt Williams
Vice President, State Government Affairs

Matt joined McKesson in July 2021. Matt has successfully served in roles with Fortune 100 companies including AbbVie, a pharmaceutical manufacturer, and General Electric including their healthcare division. In addition, he has worked on behalf of hospitals, physicians, and nurses before Federal and State lawmakers for more than 20 years.

Throughout his career, Matt has been a champion of access to healthcare and the belief that clinical practice must effectively serve each individual patient.

Previous roles have included responsibility for communications and philanthropy with Catholic Healthcare Partners (now Mercy Health) and several multi-client Public and Government Relations firms. His passion for government was inspired by roles with the Executive Office of President George Herbert Walker Bush and with the Right Honorable Tony Blair in the British Parliament.

Matt and his wife Amie are the proud parents of two sons, both in college. Amie and Matt are active in the community and serve on non-profit boards focused on leadership development for teens, and education and training for women and girls.

Matt earned an MBA from Xavier University in Cincinnati, Ohio and an undergraduate degree in Political Science from Nebraska Wesleyan University in Lincoln, Nebraska. He was a Paul Harris Fellow through Rotary International where he studied with the Hansard Society for Parliamentary Government at the London School of Economics and Political Science.

Contact: Matt.Williams@mckesson.com



Tracy Russell
Senior Director, State Government Affairs

Tracy has spent her career engaged with the healthcare industry. She served 15 years in non-profit association management where she represented pharmacists in SC and NY, and 5 years representing NY psychologists. Over the years, she has engaged many state and federal agencies and officials with jurisdiction over pharmacy services, provided continuing education. She has also been influential on working committees, including Medicare Part D implementation, pharmacy technician licensing, and legislative committees impacting pharmacist's scope of practice.

Since 2015, Tracy has been with McKesson's Public Affairs team. She started in state government affairs covering the northeast region and then transitioned to represent CoverMyMeds, a subsidiary of McKesson, in 2019. While at CoverMyMeds she became an involved member of the National Council of Prescription Drug Programs (NCPDP), most recently working to bring Medicaid Pharmacy Administrators to the table. She has also participated as NCPDP work group co-chair for Government Programs. In 2022, she transitioned back to the McKesson Public Affairs team to lead a strategy effort to build stakeholder relationships. She understands grassroots, grass tops and is passionate about patient's rights.

She is a graduate of Shorter College, Rome, GA earning a BS in Business Administration and attended Francis Marion University, Florence, SC where she studied for a Master of Art in Teaching the Learning Disabled.

Tracy and her husband live in St. Augustine, Florida and when time allows, they enjoy traveling. She has also become involved in oceans and beach conservation and protection of marine wildlife.

Contact: TRussell@covermymeds.com



Courtney McKinstry
Senior Director, State Government Affairs

Courtney McKinstry's affection toward independent pharmacy began when she was a teenager staffing the front desk of Rossetti's Pharmacy in small town Grafton, MA. She saw firsthand the value community pharmacy brought to the town's residents.

McKinstry serves as Senior Director of State Government Affairs for McKesson with responsibility for the west region of the United States. She specializes in working with key elected officials and stakeholders to build support on policy issues that impact McKesson and its customers. McKinstry was previously the Vice President of Government Relations for the AZ Chamber of Commerce and Industry. Prior to joining the Chamber, McKinstry worked in the private sector as a lobbyist for HighGround Public Affairs and served as the Legislative Affairs Director for AZ Attorney

General Mark Brnovich, where she had a proven track record of success securing millions of dollars in additional funding for the agency.

Prior to her time at the Attorney General's Office, McKinstry was Majority Research Analyst in the AZ House of Representatives where she advised legislators and worked with legislators and stakeholders to create and analyze the impact of legislation. She served the Committee on Public Safety, Military and Regulatory Affairs as well as the Committee on Insurance and Retirement. McKinstry was also a Legislative Assistant for the AZ Department of Emergency and Military Affairs.

McKinstry is a graduate of Northern Arizona University and lives in Phoenix, AZ with her husband and three grown children. In her spare time, she enjoys practicing Pilates, kayaking and mountain biking in Northern Arizona and cheering on her favorite sports teams.

Contact: Courtney.McKinstry@mckesson.com



Matt Ottiger
Director, State Government Affairs

Matt grew up in Stark County, Ohio. His father, an immigrant from Switzerland, first worked as a cheesemaker in Wisconsin before continuing his trade craft in Ohio's Amish country. In high school, Matt liked social sciences and, during his senior year, got tickets from the wife of Congressman Ralph Regula and went with a few classmates from government class to his first political rally. And he was hooked.

He graduated from Fairless High School in Navarre, Ohio and followed his brother to the Ohio State University (OSU) in Columbus, Ohio. While in college, Matt interned in the office of Governor George Voinovich, worked at the Ohio Department of Transportation, and volunteered on a number of local, state, and national political campaigns.

After graduating from OSU with a Bachelor of Arts in Political Science and a minor in Communication, Matt held numerous positions at the Ohio Department of Aging – including his first formal entrée into public affairs as the Department's legislative liaison. Matt managed the Legislative Affairs department for the office of State Treasurer Joseph Deters. Matt advanced Treasury legislative initiatives to enhance investment opportunities for the State Treasury and the state's political subdivisions as well as expanded popular linked deposit programs.

Matt also coordinated the government affairs platform for ResCare (now, BrightSpring Health Services), the nation's leading provider of home and community-based health services. He actively worked with operations staff, contract lobbyists and national/state provider associations to advocate for increased funding and expanded services/supports for individuals with disabilities and their caregivers.

For the last five years, Matt has served as Director of State Government Affairs for McKesson. Matt works in the Corporate Public Affairs department and promotes innovative public policy solutions in his 16-state Midwest region. Matt has taken a keen interest in how pharmacy services administrative organizations (PSAOs) support community pharmacy. He has also advanced legislation to increase benefit cost transparency for patients related to their prescription drug coverage as well as allowing remote work to continue for certain pharmacy personnel.

Matt lives in historic German Village in Columbus, Ohio. In addition to cheering on the Buckeyes, Matt likes to spend time with family (including his three nephews) and friends, travel, and run. He has completed numerous races (including the 2004 Boston and 2006 New York City marathons). He completed the NYC marathon with a time of 2:57 – even finishing ahead of Lance Armstrong.

Contact: Matt.Ottiger@mckesson.com



Neely Frye
Director, State Government Affairs

Neely Frye serves as Director of State Government Affairs for McKesson with the responsibility of the east region of the United States. Neely has extensive experience in bringing elected officials and stakeholders together in on issues that impact patient health care. He began his career working as a staffer in the Pennsylvania General Assembly and the Ridge Administration. He also served as a member of the Corbett Administration Transition team in 2010.

Neely is a graduate of Abilene Christian University and lives in Lancaster Pennsylvania.

Contact: Neely.Frye@mckesson.com