

McKESSON REPORTS FISCAL 2020 FIRST-QUARTER RESULTS

- First-quarter fiscal 2020 revenues of \$55.7 billion, an increase of 6%.
- First-quarter GAAP earnings per diluted share from continuing operations of \$2.27, up 429% year over year.
- First-quarter Adjusted Earnings per diluted share of \$3.31, up 14% year over year.
- Raised fiscal 2020 Adjusted EPS guidance range to \$14.00 to \$14.60 from \$13.85 to \$14.45.
- Board of Directors increased the quarterly dividend by 5% to 41 cents per share.

IRVING, Texas, July 31, 2019 – McKesson Corporation (NYSE:MCK) today reported that revenues for the first quarter ended June 30, 2019, were \$55.7 billion compared to \$52.6 billion a year ago, an increase of 6% on a reported basis and an increase of 7% on an FX-adjusted basis.

On the basis of U.S. generally accepted accounting principles ("GAAP"), first-quarter earnings per diluted share from continuing operations was \$2.27, compared to a loss per diluted share of \$(0.69) a year ago.

First-quarter Adjusted Earnings per diluted share was \$3.31, an increase of 14% compared to \$2.90 a year ago, primarily driven by growth in the U.S. Pharmaceutical and Specialty Solutions segment and a lower share count, partially offset by a higher tax rate.

"McKesson is off to a strong start in fiscal 2020, and our first-quarter earnings performance exceeded our expectations," said Brian Tyler, chief executive officer. "Based on the momentum from our first-quarter results and our confidence in the full year outlook, we are raising our previous guidance range for fiscal 2020 and now expect Adjusted Earnings per diluted share of \$14.00 to \$14.60."

For the first quarter, McKesson used cash from operations of \$51 million, and invested \$111 million internally, resulting in negative free cash flow of \$162

million. During the quarter, McKesson paid \$46 million for acquisitions, and returned \$759 million of cash to shareholders via \$684 million of common stock repurchases and \$75 million of dividend payments. The Board of Directors also approved a 5% increase in the quarterly dividend to \$0.41 per share. The company ended the quarter with cash and cash equivalents of \$1.9 billion.

U.S. Pharmaceutical and Specialty Solutions Segment

 First-quarter revenues were \$44.2 billion, up 8%, driven primarily by market growth, partially offset by branded to generic conversions. GAAP operating profit was \$579 million and GAAP operating margin was 1.31%. Adjusted operating profit was \$600 million, up 11%, and adjusted operating margin was 1.36%.

European Pharmaceutical Solutions Segment

• First-quarter revenues were \$6.7 billion, down 3% on a reported basis and up 3% on an FX-adjusted basis, driven primarily by market growth in the pharmaceutical distribution business. GAAP operating profit was \$5 million and GAAP operating margin was 0.07%. Adjusted operating profit was \$35 million, down 53%, and adjusted operating margin was 0.52%. On an FX-adjusted basis, adjusted operating profit was \$37 million, down 50%, and adjusted operating margin was 0.52%, driven by the weak retail pharmacy environment in the U.K.

Medical-Surgical Solutions Segment

First-quarter revenues were \$1.9 billion, up 12%, driven by an acquisition and growth in the Primary Care and Extended Care businesses. The aforementioned acquisition closed in the prior fiscal year on June 1, 2018, and has now been fully lapped. GAAP operating profit was \$125 million and GAAP operating margin was 6.57%. Adjusted operating profit was \$159 million, up 27%, and adjusted operating margin was 8.36%.

Other remaining businesses (primarily including McKesson Canada, McKesson Prescription Technology Solutions (MRxTS) and the equity method investment in the Change Healthcare Joint Venture (Change Healthcare))

 First-quarter revenues were \$3.0 billion, down 1% on a reported basis and up 2% on an FX-adjusted basis, driven primarily by growth in our MRxTS business. GAAP operating profit was \$141 million and adjusted operating profit was \$276 million, up 30%. On an FX-adjusted basis, adjusted operating profit was \$279 million, up 31%.

Company Updates

- Change Healthcare, Inc., a leading independent healthcare technology company, began trading on the Nasdaq Global Select Market under the trading symbol "CHNG" on June 27, 2019.
- For the fourth year in a row, McKesson was named a 'Best Place to Work' for Disability Inclusion. McKesson earned a top-ranking score of 100 on the 2019 Disability Equality Index® (DEI), a joint initiative of the American Association of People with Disabilities (AAPD) and Disability:IN.
- Dr. Ken Washington joined McKesson's Board of Directors as a new independent director effective July 1, 2019.

Fiscal 2020 Outlook and Change Healthcare Update

McKesson raised fiscal 2020 Adjusted Earnings per diluted share guidance to \$14.00 - \$14.60 from a range of \$13.85 - \$14.45.

Following the completion of the Change Healthcare, Inc. IPO, McKesson owns approximately 58.5% of Change Healthcare, reduced from 70%. McKesson will continue to report the equity income from its interest in Change Healthcare based on its revised equity ownership percentage and with a one-month lag.

McKesson reaffirmed the guidance range for adjusted equity earnings from Change Healthcare of approximately \$250 million to \$270 million in fiscal 2020. This range reflects McKesson's revised equity ownership, and includes the expected benefit of lower interest expense for Change Healthcare driven by its repayment of long-term debt.

Dividend Declaration

The company's Board of Directors yesterday declared a 5% increase in the regular quarterly dividend to 41 cents per share of common stock. The dividend will be payable on October 1, 2019, to stockholders of record on September 3, 2019.

Conference Call Details

The company has scheduled a conference call for today, Wednesday, July 31st, at 5:00 PM ET to discuss the company's financial performance. A live audio webcast of the conference call will be available on McKesson's Investor Relations website at http://investor.mckesson.com. The conference call can also be accessed by dialing 323-994-2093. The password is 'McKesson'. A telephonic replay of this conference call will be available for five calendar days. For individuals wishing to listen to the replay, the dial-in number is 719-457-0820 and the pass code is 5579684. An archive of the conference call will also be available on the company's Investor Relations website at http://investor.mckesson.com.

Upcoming Investor Events

McKesson management will be participating in the following investor conference:

 Morgan Stanley 17th Annual Global Healthcare Conference, September 9-11, 2019, in New York, New York.

Audio webcasts will be available live and archived on the company's Investor Relations website at http://investor.mckesson.com. A complete listing of upcoming events for the investment community is available on the company's Investor Relations website.

Adjusted Earnings

McKesson separately reports financial results on the basis of Adjusted Earnings. Adjusted Earnings is a non-GAAP financial measure defined as GAAP income from continuing operations, excluding amortization of acquisition-related intangible assets, transaction-related expenses and adjustments, LIFO inventory-

related adjustments, gains from antitrust legal settlements, restructuring and asset impairment charges, and other adjustments. A reconciliation of McKesson's GAAP financial results to Adjusted Earnings is provided in Schedules 2 and 3 of the financial statement tables included with this release.

The company does not provide forward-looking guidance on a GAAP basis prospectively as McKesson is unable to provide a quantitative reconciliation of this forward-looking non-GAAP measure to the most directly comparable forward-looking GAAP measure, without unreasonable effort, because McKesson cannot reliably forecast LIFO inventory-related adjustments, gains from antitrust legal settlements, restructuring and asset impairment charges, and other adjustments, which are difficult to predict and estimate. These items are inherently uncertain and depend on various factors, many of which are beyond the company's control, and as such, any associated estimate and its impact on GAAP performance could vary materially.

FX-Adjusted

McKesson also presents its financial results on an FX-adjusted basis. The company conducts business worldwide in local currencies, including the Euro, British pound and Canadian dollar. As a result, the comparability of the financial results reported in U.S. dollars can be affected by changes in foreign currency exchange rates. FX-adjusted information is presented to provide a framework for assessing how the company's business performed excluding the effect of foreign currency exchange rate fluctuations. The supplemental FX-adjusted information of the company's GAAP financial results and Adjusted Earnings (Non-GAAP) is provided in Schedule 3 of the financial statement tables included with this release.

Free Cash Flow

McKesson also provides free cash flow, a non-GAAP measure. Free cash flow is defined as net cash provided by operating activities less payments for property, plant and equipment and capitalized software expenditures, as outlined in the company's condensed consolidated statements of cash flows.

Cautionary Statements

Except for historical information contained in this press release, matters discussed may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that involve risks and uncertainties that could cause actual results to differ materially from those in those statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date they are first made. Except to the extent required by law, the company undertakes no obligation to publicly update forward-looking statements. Forward-looking statements may be identified by their use of terminology such as "believes", "expects", "anticipates", "may", "will", "should", "seeks", "approximately", "intends", "plans", "estimates" or the negative of these words or other comparable terminology. The discussion of financial trends, strategy, plans, assumptions or intentions may also include forward-looking statements. It is not possible to predict or identify all such risks and uncertainties. We encourage investors to read the important risk factors described in the company's Form 10-K, Form 10-Q and Form 8-K reports filed with the Securities and Exchange Commission. These risk factors include, but are not limited to: changes in the U.S. healthcare industry and regulatory environment; managing foreign expansion, including the related operating, economic, political and regulatory risks; changes in the Canadian healthcare industry and regulatory environment; exposure to European economic conditions, including recent austerity measures taken by certain European governments; changes in the European regulatory environment with respect to privacy and data protection regulations; fluctuations in foreign currency exchange rates; the company's ability to successfully identify, consummate, finance and integrate acquisitions; the company's results of operations impacted by the Change Healthcare joint venture; the company's ability to manage and complete divestitures and distributions; material adverse resolution of pending legal proceedings; competition and industry consolidation; substantial defaults in payment or a material reduction in purchases by, or the loss of, a large customer or group purchasing organization; the loss of

government contracts as a result of compliance or funding challenges; public health issues in the U.S. or abroad; cyberattack, natural disaster, or malfunction of sophisticated internal computer systems to perform as designed; the adequacy of insurance to cover property loss or liability claims; the company's proprietary products and services may not be adequately protected, and its products and solutions may be found to infringe on the rights of others; system errors or failure of our technology products or services to conform to specifications; disaster or other event causing interruption of customer access to data residing in our service centers; changes in circumstances that could impair our goodwill, intangible and other long-lived assets or investments; new or revised tax legislation or challenges to our tax positions; general economic conditions, including changes in the financial markets that may affect the availability and cost of credit to the company, its customers or suppliers; changes in accounting principles generally accepted in the United States of America; withdrawal from participation in multiemployer pension plans or if such plans are reported to have underfunded liabilities; inability to realize the expected benefits from the company's restructuring and business process initiatives; difficulties with outsourcing and similar third party relationships; risks associated with the company's retail expansion; and the company's inability to keep existing retail store locations or open new retail locations in desirable places.

About McKesson Corporation

McKesson Corporation, currently ranked 7th on the FORTUNE 500, is a global leader in healthcare supply chain management solutions, retail pharmacy, healthcare technology, community oncology and specialty care. McKesson partners with life sciences companies, manufacturers, providers, pharmacies, governments and other healthcare organizations to help provide the right medicines, medical products and healthcare services to the right patients at the right time, safely and cost-effectively. United by our ICARE shared principles, our employees work every day to innovate and deliver opportunities to improve patient care in every setting — one product, one partner, one patient at a time. McKesson has been named a "Most Admired Company" in the healthcare

wholesaler category by FORTUNE, a "<u>Best Place to Work</u>" by the Human Rights Campaign Foundation, and a top <u>military-friendly company</u> by Military Friendly. For more information, visit <u>www.mckesson.com</u>.

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McKESSON CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - GAAP (unaudited)

(in millions, except per share amounts)

	(Quarter End	led Jur	ne 30,		
		2019		2018	Change	_
Revenues Cost of sales	\$	55,728 (52,941)	\$	52,607 (49,828)	6 6	%
Gross profit		2,787		2,779	_	
Operating expenses		(2,130)		(2,127)	_	
Goodwill impairment charges ⁽¹⁾		(2,100)		(570)	(100)	
Restructuring and asset impairment charges (2)		(23)		(96)	(76)	
Gain from escrow settlement ⁽³⁾		-		97	(100)	
Total operating expenses	-	(2,153)		(2,696)	(20)	
Operating income		634		83	664	
Other income, net ⁽⁴⁾		37		40	(8)	
Income (loss) from equity method investment in Change Healthcare					,	
Joint Venture (5)		4		(56)	107	
Interest expense		(56)		(61)	(8)	
Income from continuing operations before income taxes		619		6	NM	
Income tax expense		(136)		(87)	56	
Income (loss) from continuing operations after tax		483		(81)	696	
Income (loss) from discontinued operations, net of tax		(6)		(00)	(700)	
Net income (loss) Net income attributable to noncontrolling interests		477		(80)	696	
_		(54)		(58)	(7)	
Net income (loss) attributable to McKesson Corporation	\$	423	\$	(138)	407	%
Earnings (loss) per common share attributable to McKesson Corporation ^(a) Diluted ^(b)						
Continuing operations	\$	2.27	\$	(0.69)	429	%
Discontinued operations	*	(0.03)	Ψ	0.01	(400)	
Total	\$	2.24	\$	(0.68)	429	
Basic						
Continuing operations	\$	2.28	\$	(0.69)	430	%
Discontinued operations		(0.03)		0.01	(400)	
Total	\$	2.25	\$	(0.68)	431	%
Dividends declared per common share	\$	0.39	\$	0.34		
Weighted average common shares ^(b)						
Diluted		189		202		%
Basic		188		202	(7)	

⁽a) Certain computations may reflect rounding adjustments.

NM Computation not meaningful.

Refer to the section entitled "Financial Statement Notes" of this release.

Refer to our applicable filings with the SEC for additional disclosures including our Quarterly Reports on Form 10-Q for fiscal 2020 and 2019 as well as our Annual Report on Form 10-K for fiscal 2019.

⁽b) Net loss per diluted share for fiscal 2019 is calculated by excluding dilutive securities from the denominator due to their antidilutive effects.

Change Vs. Prior Quarter

McKESSON CORPORATION RECONCILIATION OF GAAP OPERATING RESULTS TO ADJUSTED EARNINGS (NON-GAAP) (unaudited)

(in millions, except per share amounts)

Quarter Ended June 30, 2019

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		Reported GAAP)	of Ac	ortization equisition- elated angibles	Re Exper	saction- elated nses and stments	Re	Inventory- elated stments	Antitr	ns from ust Legal lements	and Imp	ructuring d Asset airment ges, Net	Adju	Other stments, Net	E	Adjusted Earnings on-GAAP)	As Reported (GAAP)	Adjusted Earnings (Non-GAAP)
Gross profit	\$	2,787	\$	-	\$	-	\$	(15)	\$	-	\$	(3)	\$	-	\$	2,769	- %	2 %
Operating expenses (2)	\$	(2,153)	\$	112	\$	17	\$	-	\$	-	\$	23	\$	2	\$	(1,999)	(20) %	1 %
Other income, net (4)	\$	37	\$	-	\$	-	\$	-	\$	-	\$	-	\$	18	\$	55	(8) %	34 %
Income from equity method investment in Change Healthcare Joint Venture (5)	\$	4	\$	77	\$	27	\$	_	\$		\$	_	\$	_	\$	108	107 %	69 %
Income from continuing operations before income taxes	\$	619	\$	189	\$	44	\$	(15)	\$		\$	20	\$	20	\$	877	NM	10 %
Income tax expense	\$	(136)	\$	(45)	\$	(11)	\$	4	\$	-	\$	(5)	\$	(5)	\$	(198)	56 %	33 %
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$	429	\$	144	\$	33	\$	(11)	\$	-	\$	15	\$	15	\$	625	409 %	6 %
Earnings per diluted common share from continuing operations, net of tax, attributable to McKesson Corporation ^(a)	¢	2.27	\$	0.76	\$	0.18	\$	(0.06)	s	_	\$	0.08	\$	0.08	\$	3.31 ^(c)	429 %	14 %
Diluted weighted average common shares	Ψ	189	φ	189	Ÿ	189	Ψ	189	Ψ	189	Ψ	189	Ψ	189	Ψ	189	(6) %	(7) %
		Amortization of Acquisition- As Reported Related (GAAP) Intancibles		Transaction- Related Expenses and Adjustments		Quarter Ended		Gains from Antitrust Legal Settlements		Restructuring and Asset Impairment Charges, Net		Other Adjustments, Net		Adjusted Earnings (Non-GAAP)				
Gross profit	\$	2,779	\$	-	\$	1	\$	(21)	\$	(35)	\$	-	\$	-	\$	2,724		
Operating expenses (1) (2) (3)	\$	(2,696)	\$	121	\$	20	\$	-	\$	-	\$	96	\$	487	\$	(1,972)		
Other income, net	\$	40	\$	1	\$	-	\$	-	\$	-	\$	-	\$	-	\$	41		
Income (loss) from equity method investment in Change Healthcare Joint Venture ⁽⁵⁾	\$	(56)	\$	77	\$	40	\$	-	\$		\$	-	\$	3	\$	64		
Income from continuing operations before income taxes	\$	6	\$	199	\$	61	\$	(21)	\$	(35)	\$	96	\$	490	\$	796		
Income tax expense	\$	(87)	\$	(50)	\$	(16)	\$	6	\$	9	\$	(11)	\$	-	\$	(149)		
Income (loss) from continuing operations, net of tax, attributable to McKesson Corporation	\$	(139)	\$	149	\$	45	\$	(15)	\$	(26)	\$	85	\$	490	\$	589		
Earnings (loss) per diluted common share from continuing operations, net of tax, attributable to McKesson Corporation (a) (b)																		
	\$	(0.69)	\$	0.74	\$	0.22	\$	(0.07)	\$	(0.13)	\$	0.42	\$	2.41	\$	2.90		
Diluted weighted average common shares (b)		202		203		203		203		203		203		203		203		

NM Computation not meaningful.

Refer to the section entitled "Financial Statement Notes" of this release.

For more information relating to the Adjusted Earnings (Non-GAAP) and FX-Adjusted (Non-GAAP) definitions, refer to the section entitled "Supplemental Non-GAAP Financial Information" of this release.

Certain computations may reflect rounding adjustments.

(b) We calculate GAAP net loss per diluted share for fiscal 2019 using a weighted average of 202 million common shares, which excludes dilutive securities from the denominator due to their antidilutive effect when calculating a net loss per diluted share. We calculate Adjusted Earnings per diluted share (Non-GAAP) for fiscal 2019 on a fully diluted basis, using a weighted average of 203 million common shares. Because we show the GAAP to Non-GAAP per share reconciling items on a fully-diluted basis, any cross-footing differences in those items are due to different weighted average share counts.

McKESSON CORPORATION RECONCILIATION OF GAAP SEGMENT FINANCIAL RESULTS TO ADJUSTED EARNINGS (NON-GAAP) (unaudited) (in millions)

	 Quarte	r Ended	June 3	0, 2019			Quarter Ended June 30, 2018					GAAP Non-GAAP					Р	Change				
REVENUES	Reported GAAP)	Adjus	tments	Ea	djusted arnings n-GAAP)		Reported GAAP)	Adjust	ments	Adjuste Earning (Non-GA	gs	C	Foreign Currency Effects	FX-Adjusted	<u>d (</u>	Foreign Currency Effects F	-X-Adjusted	As Reported (GAAP)	Adjusted Earnings (Non-GAAP)	FX-Adjusted (GAAP)	FX-Adjusted (Non-GAAP)	
U.S. Pharmaceutical and Specialty Solutions	\$ 44.165	\$	_	s	44,165	\$	40,977	\$	_	\$ 40	,977	\$	-	\$ 44,16	5 5	s - s	44,165	8 %	8 %	8 9	6 8 %	
European Pharmaceutical Solutions	6,710		-	•	6,710	•	6,935		-		3,935		412	7,12		412	7,122	(3)	(3)	3	3	
Medical-Surgical Solutions	1,903		-		1,903		1,703		-	1	,703		-	1,90	13	_	1,903	12	12	12	12	
Other (a)	2,950		-		2,950		2,992		-	2	2,992		98	3,04	8	98	3,048	(1)	(1)	2	2	
Revenues	\$ 55,728	\$	-	\$	55,728	\$	52,607	\$	-	\$ 52	2,607	\$	510	\$ 56,23	8 5	\$ 510 \$	56,238	6 %	6 %	7 9	6 7 %	
OPERATING PROFIT ⁽²⁾ U.S. Pharmaceutical and Specialty Solutions European Pharmaceutical Solutions ⁽¹⁾ Medical-Surgical Solutions Other ^(a) ⁽³⁾ ⁽⁵⁾ Operating profit Corporate ⁽⁴⁾ Income from continuing operations before interest expense and income taxes	\$ 579 5 125 141 850 (175)	\$	21 30 34 135 220 38	\$	600 35 159 276 1,070 (137)	\$	543 (560) 93 114 190 (123)	\$	(3) 634 32 99 762 28		540 74 125 213 952 (95)	\$	- 1 - - 1	12 14 85 (17	6 25 11 11 (5)	2 - 3 5 (1)	600 37 159 279 1,075 (138)	7 % 101 34 24 347 42	(53) 27 30 12 44	7 101 34 24 348 42	(50) 27 31 13 45	
OPERATING PROFIT (LOSS) AS A % OF REVENUES U.S. Pharmaceutical and Specialty Solutions European Pharmaceutical Solutions Medical-Surgical Solutions	1.31 0.07 6.57	%			1.36 % 0.52 8.36	6	1.33 % (8.07) 5.46				1.32 % 1.07 7.34			1.3 0.0 6.5			1.36 % 0.52 8.36	(2) b _l 814 111	o 4 bp (55) 102	(2) I 815 111	p 4 bp (55) 102	

⁽a) Other primarily includes the results of our McKesson Canada and McKesson Prescription Technology Solutions businesses. Operating profit for Other includes our proportionate share of income (loss) from our equity method investment in Change Healthcare Joint Venture.

Refer to the section entitled "Financial Statement Notes" of this release.

For more information relating to the Adjusted Earnings (Non-GAAP) and FX-Adjusted (Non-GAAP) definitions, refer to the section entitled "Supplemental Non-GAAP Financial Information" of this release.

McKESSON CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited) (in millions)

	J	une 30, 2019	M	arch 31, 2019
ASSETS				
Current Assets				
Cash and cash equivalents	\$	1,947	\$	2,981
Receivables, net		19,287		18,246
Inventories, net		16,604		16,709
Prepaid expenses and other		590		529
Total Current Assets		38,428		38,465
Property, Plant and Equipment, Net		2,466		2,548
Operating Lease Right-of-Use Assets		2,031		-
Goodwill		9,441		9,358
Intangible Assets, Net		3,600		3,689
Equity Method Investment in Change Healthcare Joint Venture		3,617		3,513
Other Noncurrent Assets		2,097		2,099
Total Assets	\$	61,680	\$	59,672
LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS				
AND EQUITY				
Current Liabilities	•	0.4.00.4	•	
Drafts and accounts payable	\$	34,021	\$	33,853
Current portion of long-term debt		310		330
Current portion of operating lease liabilities		373		-
Other accrued liabilities	-	3,248		3,443
Total Current Liabilities		37,952		37,626
Long-Term Debt		7,382		7,265
Long-Term Deferred Tax Liabilities		3,058		2,998
Long-Term Operating Lease Liabilities Other Noncurrent Liabilities		1,805		- 0.400
Other Noncurrent Liabilities		2,016		2,103
Redeemable Noncontrolling Interests		1,399		1,393
McKesson Corporation Stockholders' Equity		7,874		8,094
Noncontrolling Interests		194		193
Total Equity		8,068		8,287
Total Liabilities, Redeemable Noncontrolling Interests and Equity	\$	61,680	\$	59,672

McKESSON CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in millions)

Adjustments to reconcile to net cash used in operating activities: Depreciation and amortization 229 236 Goodwill and other asset impairment charges 5 616			Quarter end	ded June	June 30,		
Net income (loss) \$ 477 \$ (86) Adjustments to reconcile to net cash used in operating activities: 229 235 Depreciation and amortization 229 235 Goodwill and other asset impairment charges 5 616 Deferred taxes 16 44 Credits associated with last-in, first-out inventory method (15) (2° Loss (Income) from equity method investment in Change Healthcare Joint Venture (4) 56 Other non-cash items 121 (7° Changes in assets and liabilities, net of acquisitions: 121 (7° Receivables (1,061) (1,41 Inventories 145 (114 Drafts and accounts payable 127 33 Taxes 82 (6° Other (173) (27° Net cash used in operating activities (87) (10° INVESTING ACTIVITIES (24) (44 Payments for property, plant and equipment (87) (10° Capitalized software expenditures (24) (46) Acquisitions,		2	019		2018		
Adjustments to reconcile to net cash used in operating activities: Depreciation and amortization 229 236 Goodwill and other asset impairment charges 5 616	OPERATING ACTIVITIES						
Depreciation and amortization 229 238 Goodwill and other asset impairment charges 5 616 Deferred taxes 16 448 Credits associated with last-in, first-out inventory method (15) (2° Loss (Income) from equity method investment in Change Healthcare Joint Venture (4) 56 Other non-cash items 121 (7° S) Changes in assets and liabilities, net of acquisitions: Receivables (1,061) (1,414 Inventories 145 (114 Drafts and accounts payable 127 32 (6° Other 173) (27° Other 173)	Net income (loss)	\$	477	\$	(80)		
Goodwill and other asset impairment charges 5 610 Deferred taxes 16 45 Credits associated with last-in, first-out inventory method (15) (27 Loss (Income) from equity method investment in Change Healthcare Joint Venture (4) 56 Other non-cash items 121 (75 Changes in assets and liabilities, net of acquisitions: 121 (75 Receivables (1,061) (1,41 Inventories 145 (114 Drafts and accounts payable 127 32 Taxes 82 (6° Other (173) (27° Net cash used in operating activities (51) (1,061) INVESTING ACTIVITIES Payments for property, plant and equipment (87) (10° Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826 Other 28 9 Net cash used in investing activities 2,610 9,036 Repayments of short-term borro	Adjustments to reconcile to net cash used in operating activities:						
Deferred taxes	Depreciation and amortization		229		235		
Credits associated with last-in, first-out inventory method (15) (2°) Loss (Income) from equity method investment in Change Healthcare Joint Venture (4) 56° Other non-cash items 121 (7° Changes in assets and liabilities, net of acquisitions: 2 (1,061) (1,414) Inventories 145 (114) (114) (114) Inventories 145 (114) (116) (116) (110) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100)	Goodwill and other asset impairment charges		5		610		
Loss (Income) from equity method investment in Change Healthcare Joint Venture (4) 56 Other non-cash items 121 (78 Changes in assets and liabilities, net of acquisitions: (1,061) (1,41 Receivables (1,061) (1,41 Inventories 145 (114 Drafts and accounts payable 127 32 Taxes 82 (6 Other (173) (270 Net cash used in operating activities (51) (1,061) INVESTING ACTIVITIES Payments for property, plant and equipment (87) (100 Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826 Other 28 96 Net cash used in investing activities (129) (875 FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings 2,610 9,036 Repayments of short-term borrowings (2,610) (7,0	Deferred taxes		16		45		
Other non-cash items 121 (75 Changes in assets and liabilities, net of acquisitions: (1,061) (1,414 Receivables (1,061) (1,414 Inventories 145 (1145 Drafts and accounts payable 127 33 Taxes 82 (67 Other (173) (277 Net cash used in operating activities (51) (1,067) INVESTING ACTIVITIES Payments for property, plant and equipment (87) (10 Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) 82 Other 28 96 Net cash used in investing activities (129) 875 FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings 2,610 9,036 Repayments of short-term borrowings (2,610) (7,005 Common stock transactions: 22 22 Issuances	Credits associated with last-in, first-out inventory method		(15)		(21)		
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Receivables (1,061) (1,414 Inventories 145 (114 Drafts and accounts payable 127 33 Taxes 82 (66 Other (173) (270 Net cash used in operating activities (51) (1,062 INVESTING ACTIVITIES Payments for property, plant and equipment (87) (100 Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826 Other 28 96 Net cash used in investing activities (129) (875 FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings 2,610 9,036 Repayments of short-term borrowings 2,610 (7,005 Common stock transactions: 22 22 Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (307 Other	Other non-cash items		121		(79)		
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Net cash used in operating activities (51) (1,06) INVESTING ACTIVITIES Payments for property, plant and equipment (87) (10) Capitalized software expenditures (24) (44) Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826) Other 28 99 Net cash used in investing activities (129) (875) FINANCING ACTIVITIES Proceeds from short-term borrowings (2,610 9,036) Repayments of short-term borrowings (2,610) (7,005) Common stock transactions: Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (300) Dividends paid (75) (77) Other (118) (134) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,677	Taxes		82		(61)		
INVESTING ACTIVITIES Payments for property, plant and equipment (87) (100 Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826 Other 28 96 Net cash used in investing activities (129) (876 PinANCING ACTIVITIES FINANCING ACTIVITIES Proceeds from short-term borrowings (2,610 9,036 Repayments of short-term borrowings (2,610) (7,005 Common stock transactions: Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (300 Dividends paid (75) (77 Other (118) (118) (134 Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash (1,034) (473 Cash, cash equivalents and restricted cash acquired (1,034) (473 Cash, cash equivalents and restricted cash acquired (1,034) (473 Cash, cash equivalents and restricted cash acquired (1,034) (473 Cash, cash equivalents and restricted cash acquired (1,034) (473 Cash, cash equivalents and restricted cash at beginning of period (2,981) (2,672 Caph)	Other		(173)		(270)		
Payments for property, plant and equipment (87) (100 Capitalized software expenditures (24) (44 Acquisitions, net of cash, cash equivalents and restricted cash acquired (46) (826 Other 28 96 Net cash used in investing activities (129) (875 FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings (2,610) (7,005 Common stock transactions: 22 22 Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (307 Dividends paid (75) (77 Other (118) (134 Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash 18 (78 Net decrease in cash, cash equivalents and restricted cash (1,034) (473 Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Net cash used in operating activities		(51)		(1,061)		
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Net cash used in investing activities (129) (875) FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings (2,610) (7,005) Common stock transactions: 22 22 Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (307) Dividends paid (75) (77) Other (118) (118) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash 18 (78 Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Acquisitions, net of cash, cash equivalents and restricted cash acquired		(46)		(826)		
FINANCING ACTIVITIES Proceeds from short-term borrowings 2,610 9,036 Repayments of short-term borrowings (2,610) (7,005 Common stock transactions: Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (307) Dividends paid (75) (75) Other (118) (138) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,677	Other		28		96		
Proceeds from short-term borrowings Repayments of short-term borrowings Common stock transactions: Issuances Share repurchases, including shares surrendered for tax withholding Dividends paid Other Net cash provided by (used in) financing activities Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash at beginning of period 2,610 (7,005 (7,	Net cash used in investing activities		(129)		(875)		
Repayments of short-term borrowings (2,610) (7,005) Common stock transactions: Issuances 22 22 Share repurchases, including shares surrendered for tax withholding (701) (307) Dividends paid (75) (75) Other (118) (134) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	FINANCING ACTIVITIES						
Common stock transactions: Issuances Share repurchases, including shares surrendered for tax withholding (701) (307) Dividends paid (75) (71) Other (118) (118) (132) Net cash provided by (used in) financing activities (872) Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Proceeds from short-term borrowings		2,610		9,036		
Common stock transactions: Issuances Share repurchases, including shares surrendered for tax withholding (701) (307) Dividends paid (75) (71) Other (118) (118) (132) Net cash provided by (used in) financing activities (872) Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Repayments of short-term borrowings		(2,610)		(7,005)		
Share repurchases, including shares surrendered for tax withholding Dividends paid Other Net cash provided by (used in) financing activities Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of period (701) (307) (71) (701) (872) (872) 1,547 (872) (872) 1,034) (473)	Common stock transactions:						
Dividends paid (75) (77) Other (118) (134) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Issuances		22		22		
Dividends paid (75) (77) Other (118) (134) Net cash provided by (used in) financing activities (872) 1,547 Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) (473) Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Share repurchases, including shares surrendered for tax withholding		(701)		(307)		
Other Net cash provided by (used in) financing activities (872) Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash (1,034) Cash, cash equivalents and restricted cash at beginning of period (1,034) 2,672	·		(75)		(71)		
Net cash provided by (used in) financing activities(872)1,547Effect of exchange rate changes on cash, cash equivalents and restricted cash18(78Net decrease in cash, cash equivalents and restricted cash(1,034)(473Cash, cash equivalents and restricted cash at beginning of period2,9812,672	·		, ,		(134)		
Effect of exchange rate changes on cash, cash equivalents and restricted cash Net decrease in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672	Net cash provided by (used in) financing activities				1,541		
Net decrease in cash, cash equivalents and restricted cash(1,034)(473)Cash, cash equivalents and restricted cash at beginning of period2,9812,672					(78)		
Cash, cash equivalents and restricted cash at beginning of period 2,981 2,672					(473)		
					2,672		
Cash, cash equivalents and restricted cash at end of period 5 1,947 5 2.198	Cash, cash equivalents and restricted cash at end of period	\$	1,947	\$	2,199		

McKESSON CORPORATION FINANCIAL STATEMENT NOTES

- (1) Operating expenses for fiscal 2019 include non-cash goodwill impairment charges of \$570 million (pre-tax and after-tax) for our European Pharmaceutical Solutions segment. This charge is included under "Other Adjustments, Net" in the reconciliation of McKesson's GAAP financial results to Adjusted Earnings (Non-GAAP) provided in the Schedule 2 of the accompanying financial statement tables.
- (2) Operating expenses for fiscals 2020 and 2019 include pre-tax restructuring and asset impairment charges of \$23 million (\$17 million after-tax) and \$96 million (\$85 million after-tax), primarily for our Canada and the United Kingdom retail businesses, and Corporate.
- (3) Operating expenses for fiscal 2019 include a gain from an escrow settlement of \$97 million (pre-tax and after-tax) representing certain indemnity and other claims related to our third quarter 2017 acquisition of Rexall Health, within Other. This gain is included under "Other Adjustments, Net" in the reconciliation of McKesson's GAAP financial results to Adjusted Earnings (Non-GAAP) provided in the Schedule 2 of the accompanying financial statement tables.
- (4) Other income for fiscal 2020 includes a pre-tax charge of \$17 million (\$12 million after-tax) representing settlement charges for our frozen U.S. defined benefit pension plan, within Corporate. This charge is included under "Other Adjustments, Net" in the reconciliation of McKesson's GAAP financial results to Adjusted Earnings (Non-GAAP) provided in the Schedule 2 of the accompanying financial statement tables.
- (5) Income or loss from our equity method investment in Change Healthcare Joint Venture includes the amortization of equity investment intangibles and other acquired intangibles of \$77 million for fiscals 2020 and 2019. This charge is included in our proportionate share of the income or loss from our equity method investment in Change Healthcare Joint Venture within Other.

SUPPLEMENTAL NON-GAAP FINANCIAL INFORMATION

In an effort to provide investors with additional information regarding the Company's financial results as determined by generally accepted accounting principles ("GAAP"), McKesson Corporation (the "Company" or "we") also presents the following Non-GAAP measures in this press release. The Company believes the presentation of Non-GAAP measures provides useful supplemental information to investors with regard to its operating performance, as well as assists with the comparison of its past financial performance to the Company's future financial results. Moreover, the Company believes that the presentation of Non-GAAP measures assists investors' ability to compare its financial results to those of other companies in the same industry. However, the Company's Non-GAAP measures used in the press tables may be defined and calculated differently by other companies in the same industry.

Adjusted Earnings (Non-GAAP): We define Adjusted Earnings as GAAP income from continuing operations attributable to McKesson, excluding amortization of acquisition-related intangibles, transaction-related expenses and adjustments, last-in, first-out ("LIFO") inventory-related adjustments, gains from antitrust legal settlements, restructuring and asset impairment charges, other adjustments as well as the related income tax effects for each of these items, as applicable. The Company evaluates its definition of Adjusted Earnings on a periodic basis and updates the definition from time to time. The evaluation considers both the quantitative and qualitative aspects of the Company's presentation of Adjusted Earnings. A reconciliation of McKesson's GAAP financial results to Adjusted Earnings (Non-GAAP) is provided in Schedules 2 and 3 of the financial statement tables included with this release.

<u>Amortization of acquisition-related intangibles</u> - Amortization expenses of intangible assets directly related to business combinations and the formation of joint ventures.

<u>Transaction-related expenses and adjustments</u> - Transaction, integration and other expenses that are directly related to business combinations, the formation of joint ventures, divestitures and other transaction-related costs including initial public offering costs. Examples include transaction closing costs, professional service fees, legal fees, restructuring or severance charges, retention payments and employee relocation expenses, facility or other exit-related expenses, certain fair value adjustments including deferred revenues, contingent consideration and inventory, recoveries of acquisition-related expenses or post-closing expenses, bridge loan fees, and gains or losses on business combinations and divestitures of businesses that do not qualify as discontinued operations.

<u>LIFO inventory-related adjustments</u> - LIFO inventory-related non-cash expense or credit adjustments.

Gains from antitrust legal settlements - Net cash proceeds representing the Company's share of antitrust lawsuit settlements.

Restructuring and asset impairment charges - Non-acquisition related restructuring charges that are incurred for programs in which we change our operations, the scope of a business undertaken by our business units, or the manner in which that business is conducted as well as long-lived asset impairments. Such charges may include employee severance, retention bonuses, facility closure or consolidation costs, lease or contract termination costs, asset impairments, accelerated depreciation and amortization, and other related expenses. The restructuring programs may be implemented due to the sale or discontinuation of a product line, reorganization or management structure changes, headcount rationalization, realignment of operations or products, and/or company-wide cost saving initiatives. The amount and/or frequency of these restructuring charges are not part of our underlying business, which include normal levels of reinvestment in the business. Any credit adjustments due to subsequent changes in estimates are also excluded from the Adjusted Earnings.

Other adjustments - The Company evaluates the nature and significance of transactions qualitatively and quantitatively on an individual basis and may include them in the determination of our Adjusted Earnings from time to time. While not all-inclusive, other adjustments may include: adjustments to claim and litigation reserves for estimated probable losses and settlements; other asset impairments; certain discrete benefits and subsequent true-up adjustments related to the December 2017 enactment of the 2017 Tax Cuts and Jobs Act; gains or losses from debt extinguishment; and other similar substantive and/or infrequent items as deemed appropriate. Prior to fiscal 2020, this category also included certain gains or losses from divestitures of businesses that did not qualify as discontinued operations.

Income taxes on Adjusted Earnings are calculated in accordance with Accounting Standards Codification ("ASC") 740, "Income Taxes," which is the same accounting principle used by the Company when presenting its GAAP financial results.

Additionally, our equity method investment in Change Healthcare Joint Venture's financial results are adjusted for the above noted items.

SUPPLEMENTAL NON-GAAP FINANCIAL INFORMATION (continued)

• FX-Adjusted (Non-GAAP): McKesson also presents its financial results on an FX-Adjusted basis. To present our financial results on an FX-Adjusted basis, we convert current year period results of our operations in foreign countries, which are recorded in local currencies, into U.S. dollars by applying the average foreign currency exchange rates of the comparable prior year period. To present Adjusted Earnings per diluted share on an FX-Adjusted basis, we estimate the impact of foreign currency rate fluctuations on the Company's noncontrolling interests and adjusted income tax expense, which may vary from quarter to quarter. The supplemental FX-Adjusted information of the Company's GAAP financial results and Adjusted Earnings (Non-GAAP) is provided in Schedule 3 of the financial statement tables included with this release.

The Company internally uses both GAAP and Non-GAAP financial measures in connection with its own financial planning and reporting processes. Specifically, Adjusted Earnings serves as one of the measures management utilizes when allocating resources, deploying capital and assessing business performance and employee incentive compensation. The Company conducts its businesses internationally in local currencies, including Euro, British pound sterling and Canadian dollars. As a result, the comparability of our results reported in U.S. dollars can be affected by changes in foreign currency exchange rates. We present FX-Adjusted information to provide a framework for assessing how our business performed excluding the estimated effect of foreign currency exchange rate fluctuations. Nonetheless, Non-GAAP financial results and related measures disclosed by the Company should not be considered a substitute for, nor superior to, financial results and measures as determined or calculated in accordance with GAAP.